
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2012

or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 001-33288

HAYNES INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

06-1185400

(I.R.S. Employer Identification No.)

1020 West Park Avenue, Kokomo, Indiana

(Address of principal executive offices)

46904-9013

(Zip Code)

Registrant's telephone number, including area code (765) 456-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer" and "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes No

As of August 1, 2012, the registrant had 12,286,790 shares of Common Stock, \$.001 par value, outstanding.

HAYNES INTERNATIONAL, INC. and SUBSIDIARIES
QUARTERLY REPORT ON FORM 10-Q
TABLE OF CONTENTS

	<u>Page</u>	
<u>PART I</u>	<u>FINANCIAL INFORMATION</u>	
<u>Item 1.</u>	<u>Unaudited Condensed Consolidated Financial Statements</u> <u>Haynes International, Inc. and Subsidiaries:</u>	
	<u>Unaudited Consolidated Balance Sheets as of September 30, 2011 and June 30, 2012</u>	1
	<u>Unaudited Consolidated Statements of Operations for the Three and Nine Months Ended June 30, 2011 and 2012</u>	2
	<u>Unaudited Consolidated Statements of Comprehensive Income (Loss) for the Three and Nine Months Ended June 30, 2011 and 2012</u>	3
	<u>Unaudited Consolidated Statements of Cash Flows for the Nine Months Ended June 30, 2011 and 2012</u>	4
	<u>Notes to Consolidated Financial Statements</u>	5
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	13
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	24
<u>Item 4.</u>	<u>Controls and Procedures</u>	25
<u>PART II</u>	<u>OTHER INFORMATION</u>	
<u>Item 6.</u>	<u>Exhibits</u>	26
	<u>Signatures</u>	27
	<u>Index to Exhibits</u>	28

PART 1 FINANCIAL INFORMATION

Item 1. Financial Statements

HAYNES INTERNATIONAL, INC. and SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Unaudited)
(in thousands, except share and per share data)

	September 30, 2011	June 30, 2012
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 60,062	\$ 51,346
Accounts receivable, less allowance for doubtful accounts of \$1,129 and \$1,359 respectively	87,680	81,267
Inventories	250,051	291,425
Income taxes receivable	2,573	122
Deferred income taxes	9,341	10,034
Other current assets	1,728	2,198
Total current assets	411,435	436,392
Property, plant and equipment, net	110,678	117,137
Deferred income taxes—long-term portion	65,113	61,894
Prepayments and deferred charges	2,903	1,810
Intangible assets, net	6,440	6,121
Total assets	<u>\$ 596,569</u>	<u>\$ 623,354</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 49,086	\$ 52,198
Accrued expenses	19,698	16,432
Revolving credit facility	—	—
Accrued pension and postretirement benefits	21,390	24,360
Deferred revenue—current portion	2,500	2,500
Current maturities of long-term obligations	—	—
Total current liabilities	92,674	95,490
Long-term obligations (less current portion)	1,348	1,348
Deferred revenue (less current portion)	35,329	33,454
Non-current income taxes payable	323	323
Accrued pension and postretirement benefits	194,042	186,971
Total liabilities	323,716	317,586
Commitments and contingencies (Note 6)	—	—
Stockholders' equity:		
Common stock, \$0.001 par value (40,000,000 shares authorized, 12,204,179 and 12,286,790 shares issued and outstanding at September 30, 2011 and June 30, 2012, respectively)	12	12
Preferred stock, \$0.001 par value (20,000,000 shares authorized, 0 shares issued and outstanding)	—	—
Additional paid-in capital	231,842	236,183
Accumulated earnings	124,047	153,272
Accumulated other comprehensive loss	(83,048)	(83,699)
Total stockholders' equity	272,853	305,768
Total liabilities and stockholders' equity	<u>\$ 596,569</u>	<u>\$ 623,354</u>

The accompanying notes are an integral part of these interim financial statements.

HAYNES INTERNATIONAL, INC. and SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)
(in thousands, except share and per share data)

	Three Months Ended June 30,		Nine Months Ended June 30,	
	2011	2012	2011	2012
Net revenues	\$ 143,122	\$ 141,574	\$ 388,587	\$ 429,307
Cost of sales	117,801	109,185	324,804	338,892
Gross profit	25,321	32,389	63,783	90,415
Selling, general and administrative expense	10,710	10,382	29,988	30,885
Research and technical expense	733	835	2,348	2,414
Operating income	13,878	21,172	31,447	57,116
Interest income	(89)	(57)	(190)	(152)
Interest expense	37	19	96	69
Income before income taxes	13,930	21,210	31,541	57,199
Provision for income taxes	5,533	7,478	11,672	19,873
Net income	\$ 8,397	\$ 13,732	\$ 19,869	\$ 37,326
Net income per share:				
Basic	\$ 0.70	\$ 1.12	\$ 1.65	\$ 3.05
Diluted	\$ 0.69	\$ 1.11	\$ 1.63	\$ 3.03
Dividend declared per common share	\$ 0.20	\$ 0.22	\$ 0.60	\$ 0.66

The accompanying notes are an integral part of these interim financial statements.

HAYNES INTERNATIONAL, INC. and SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(Unaudited)
(in thousands)

	<u>Three Months Ended</u> <u>June 30,</u>		<u>Nine Months Ended</u> <u>June 30,</u>	
	<u>2011</u>	<u>2012</u>	<u>2011</u>	<u>2012</u>
Net income	\$ 8,397	\$ 13,732	\$ 19,869	\$ 37,326
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustment	1,159	(1,589)	2,811	(651)
Comprehensive income	<u>\$ 9,556</u>	<u>\$ 12,143</u>	<u>\$ 22,680</u>	<u>\$ 36,675</u>

The accompanying notes are an integral part of these interim financial statements.

HAYNES INTERNATIONAL, INC. and SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(in thousands)

	Nine Months Ended	
	June 30,	
	2011	2012
Cash flows from operating activities:		
Net income	\$ 19,869	\$ 37,326
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	8,383	9,366
Amortization	409	319
Stock compensation expense	1,350	1,559
Excess tax benefit from option exercises	(144)	(1,147)
Deferred revenue	(1,875)	(1,875)
Deferred income taxes	5,176	2,057
Loss on disposal of property	48	167
Change in assets and liabilities:		
Accounts receivable	(23,622)	5,975
Inventories	(26,247)	(41,436)
Other assets	(205)	595
Accounts payable and accrued expenses	24,726	1,123
Income taxes	1,075	4,031
Accrued pension and postretirement benefits	(4,907)	(4,096)
Net cash provided by operating activities	<u>4,036</u>	<u>13,964</u>
Cash flows from investing activities:		
Additions to property, plant and equipment	(9,795)	(17,134)
Change in restricted cash	110	—
Net cash used in investing activities	<u>(9,685)</u>	<u>(17,134)</u>
Cash flows from financing activities:		
Dividends paid	(7,317)	(8,101)
Proceeds from exercise of stock options	706	1,635
Excess tax benefit from option exercises	144	1,147
Changes in long-term obligations	(109)	—
Net cash used in financing activities	<u>(6,576)</u>	<u>(5,319)</u>
Effect of exchange rates on cash	296	(227)
Decrease in cash and cash equivalents	(11,929)	(8,716)
Cash and cash equivalents, beginning of period	63,968	60,062
Cash and cash equivalents, end of period	<u>\$ 52,039</u>	<u>\$ 51,346</u>
Supplemental disclosures of cash flow information:		
Cash paid during period for:		
Interest (net of capitalized interest)	\$ 13	\$ 20
Income taxes (net of refunds)	\$ 5,325	\$ 13,801
Capital expenditures incurred but not yet paid	<u>\$ 1,498</u>	<u>\$ 513</u>

The accompanying notes are an integral part of these interim financial statements.

HAYNES INTERNATIONAL, INC. and SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
(in thousands, except share and per share data)

Note 1. Basis of Presentation*Interim Financial Statements*

The accompanying unaudited condensed interim consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States of America, and such principles were applied on a basis consistent with information reflected in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2011, filed with the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations promulgated by the SEC related to interim financial statements. In the opinion of management, the interim financial information includes all adjustments and accruals, consisting only of normal recurring adjustments, which are necessary for a fair presentation of results for the respective interim periods. The results of operations for the three or nine months ended June 30, 2012 are not necessarily indicative of the results to be expected for the full fiscal year ending September 30, 2012 or any interim period.

Principles of Consolidation

The consolidated financial statements include the accounts of Haynes International, Inc. and its wholly-owned subsidiaries (collectively, the "Company"). All significant intercompany transactions and balances are eliminated.

Note 2. New Accounting Pronouncements

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-05, Presentation of Comprehensive Income. The objective of this update is to facilitate convergence of U.S. GAAP and IFRS. This update revises the manner in which entities present comprehensive income in their financial statements. Entities have the option to present total comprehensive income, the components of net income, and the components of other comprehensive income as either a single, continuous statement of comprehensive income or as two separate but consecutive statements. The amendments of this update do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income.

The amendments in this update are to be applied retrospectively for all periods presented in the financial statements and are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance will not have a significant impact on the Company's consolidated financial statements.

Note 3. Inventories

The following is a summary of the major classes of inventories:

	September 30, 2011	June 30, 2012
Raw Materials	\$ 22,430	\$ 31,668
Work-in-process	136,227	157,531
Finished Goods	90,386	101,106
Other	1,008	1,120
	<u>\$ 250,051</u>	<u>\$ 291,425</u>

Note 4. Income Taxes

Income tax expense for the three and nine months ended June 30, 2011 and 2012 differed from the U.S. federal statutory rate of 35% primarily due to state income taxes and differing tax rates on foreign earnings. The effective

[Table of Contents](#)

tax rate for the three months ended June 30, 2012 was 35.3% compared to 39.7% in the same period of fiscal 2011. The effective tax rate for the nine months ended June 30, 2012 was 34.7% compared to 37.0% in the same period of fiscal 2011.

Note 5. Pension and Post-retirement Benefits

Components of net periodic pension and post-retirement benefit cost for the three and nine months ended June 30, 2011 and 2012, respectively, were as follows:

	Three Months Ended June 30,				Nine Months Ended June 30,			
	Pension Benefits		Other Benefits		Pension Benefits		Other Benefits	
	2011	2012	2011	2012	2011	2012	2011	2012
Service cost	\$ 902	\$ 1,000	\$ 67	\$ 72	\$ 2,709	\$ 3,001	\$ 199	\$ 218
Interest cost	2,824	2,567	1,172	1,146	8,546	8,115	3,516	3,436
Expected return	(2,989)	(2,537)	—	—	(9,056)	(8,102)	—	—
Amortizations	1,768	2,436	(771)	(749)	5,303	7,359	(2,312)	(2,243)
Net periodic benefit cost	\$ 2,505	\$ 3,466	\$ 468	\$ 469	\$ 7,502	\$ 10,373	\$ 1,403	\$ 1,411

The Company contributed \$11,880 to Company-sponsored domestic pension plans, \$3,221 to its other post-retirement benefit plans and \$712 to the U.K. pension plan for the nine months ended June 30, 2012. The Company presently expects future contributions of \$4,020 to its domestic pension plans, \$1,779 to its other post-retirement benefit plans and \$223 to the U.K. pension plan for the remainder of fiscal 2012.

Note 6. Legal, Environmental and Other Contingencies

The Company is regularly involved in litigation, both as a plaintiff and as a defendant, relating to its business and operations, including environmental and intellectual property matters. Future expenditures for environmental, intellectual property and other legal matters cannot be determined with any degree of certainty; however, based on the facts presently known, management does not believe that such costs will have a material effect on the Company's financial position, results of operations or cash flows.

The Company is currently, and has in the past, been subject to claims involving personal injuries allegedly relating to its products. For example, the Company is presently involved in two actions involving welding rod-related injuries, which were filed in California state court against numerous manufacturers, including the Company, in May 2006 and February 2007, respectively, alleging that the welding-related products of the defendant manufacturers harmed the users of such products through the inhalation of welding fumes containing manganese. The Company believes that it has defenses to these allegations and that, if the Company were to be found liable, the cases would not have a material effect on its financial position, results of operations or liquidity.

The Company has received permits from the Indiana Department of Environmental Management, or IDEM, to close and to provide post-closure monitoring and care for certain areas at the Kokomo, Indiana facility previously used for the storage and disposal of wastes, some of which are classified as hazardous under applicable regulations. Closure certification was received in fiscal 1988 for the South Landfill at the Kokomo facility, and post-closure monitoring and care is ongoing there. Closure certification was received in fiscal 1999 for the North Landfill at the Kokomo facility, and post-closure monitoring and care are permitted and ongoing there. In fiscal 2007, IDEM issued a single post-closure permit applicable to both the North and South Landfills, which contains monitoring and post-closure care requirements, and an application for permit renewal has been timely filed. In addition, IDEM required that a Resource Conservation and Recovery Act, or RCRA, Facility Investigation, or RFI, be conducted in order to further evaluate one area of concern and one solid waste management unit. The RFI commenced in fiscal 2008 and is ongoing.

The Company has also received permits from the North Carolina Department of Environment and Natural Resources, or NCDENR, to close and provide post-closure monitoring and care for the hazardous waste lagoon at its Mountain Home, North Carolina facility. The lagoon area has been closed and is currently undergoing post-closure

[Table of Contents](#)

monitoring and care. The Company is required to monitor groundwater and to continue post-closure maintenance of the former disposal areas at each site. As a result, the Company is aware of elevated levels of certain contaminants in the groundwater and additional corrective action by the Company could be required.

As of September 30, 2011 and June 30, 2012, the Company has accrued \$1,469 for post-closure monitoring and maintenance activities. Accruals for these costs are calculated by estimating the cost to monitor and maintain each post-closure site and multiplying that amount by the number of years remaining in the applicable post-closure monitoring period. At each fiscal year end, or earlier if necessary, the Company evaluates the accuracy of the estimates for these monitoring and maintenance costs for the upcoming fiscal year. The accrual was based upon the undiscounted amount of the obligation of \$1,766, which was then discounted using an appropriate discount rate.

Note 7. Deferred Revenue

On November 17, 2006, the Company entered into a twenty-year agreement to provide conversion services to Titanium Metals Corporation (“TIMET”) for up to ten million pounds of titanium metal annually. TIMET paid the Company a \$50,000 up-front fee and will also pay the Company for its processing services during the term of the agreement at prices established by the terms of the agreement. TIMET may exercise an option to have ten million additional pounds of titanium converted annually, provided that it offers to loan up to \$12,000 to the Company for certain capital expenditures which may be required to expand capacity. In addition to the volume commitment, the Company has granted TIMET a security interest in its four-high Steckel rolling mill, along with rights of access if the Company enters into bankruptcy or defaults on any financing arrangements. The Company has agreed not to manufacture titanium products (other than cold reduced titanium tubing). The Company has also agreed not to provide titanium conversion services to any entity other than TIMET for the term of the Conversion Services Agreement. The agreement contains certain default provisions which could result in contract termination and damages, including the Company being required to return the unearned portion of the upfront fee. The cash received of \$50,000 is recognized in income on a straight-line basis over the 20-year term of the agreement. The portion of the upfront fee not recognized in income is shown as deferred revenue on the consolidated balance sheet.

Note 8. Intangible Assets

The Company has patents, trademarks and other intangibles. As the patents have a definite life, they are amortized over lives ranging from two to fourteen years. As the trademarks have an indefinite life, the Company tests them for impairment at least annually. If the carrying value exceeds the fair value (determined by calculating a fair value based upon a discounted cash flow of an assumed royalty rate), impairment of the trademark may exist resulting in a charge to earnings to the extent of the impairment. The Company has non-compete agreements with lives of five to seven years. Amortization of the patents, non-competes and other intangibles was \$409 and \$319 for the nine months ended June 30, 2011 and 2012, respectively.

The following represents a summary of intangible assets at September 30, 2011 and June 30, 2012:

September 30, 2011	Gross Amount	Accumulated Amortization	Carrying Amount
Patents	\$ 8,667	\$ (6,612)	\$ 2,055
Trademarks	3,800	—	3,800
Non-compete	1,090	(820)	270
Other	646	(331)	315
	<u>\$ 14,203</u>	<u>\$ (7,763)</u>	<u>\$ 6,440</u>

June 30, 2012	Gross Amount	Accumulated Amortization	Carrying Amount
Patents	\$ 8,667	\$ (6,821)	\$ 1,846
Trademarks	3,800	—	3,800
Non-compete	1,090	(882)	208
Other	330	(63)	267
	<u>\$ 13,887</u>	<u>\$ (7,766)</u>	<u>\$ 6,121</u>

[Table of Contents](#)

**Estimate of Aggregate Amortization Expense:
Year Ended September 30,**

2012 (remainder of fiscal year)	104
2013	416
2014	416
2015	394
2016	330

Note 9. Net Income Per Share

The Company accounts for earnings per share using the two-class method. The two-class method is an earnings allocation that determines net income per share for each class of common stock and participating securities according to participation rights in undistributed earnings. Non-vested restricted stock awards that include non-forfeitable rights to dividends are considered participating securities. Per share amounts are computed by dividing net income attributable to common stockholders by the weighted average shares outstanding during each period. Basic earnings per share is computed by dividing net income available to common stockholders for the period by the weighted average number of common shares outstanding for the period. The computation of diluted earnings per share is similar to basic earnings per share, except the denominator is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued.

Basic and diluted net income per share were computed as follows:

(in thousands, except share and per share data)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2011	2012	2011	2012
Numerator:				
Net income	\$ 8,397	\$ 13,732	\$ 19,869	\$ 37,326
Less amount allocable to participating securities	—	(123)	—	(335)
Net income available for basic stockholders	8,397	13,609	19,869	36,991
Adjustment for dilutive potential common shares	—	1	—	2
Net income available for diluted common shares	\$ 8,397	\$ 13,610	\$ 19,869	\$ 36,993
Denominator:				
Weighted average shares - Basic	12,077,102	12,175,935	12,063,975	12,137,237
Adjustment for dilutive potential common shares	153,334	64,600	155,901	74,588
Weighted average shares - Diluted	12,230,436	12,240,535	12,219,876	12,211,825
Basic net income per share	\$ 0.70	\$ 1.12	\$ 1.65	\$ 3.05
Diluted net income per share	\$ 0.69	\$ 1.11	\$ 1.63	\$ 3.03
Number of stock option shares excluded as their effect would be anti-dilutive	163,660	80,380	153,760	80,380

Anti-dilutive shares with respect to outstanding stock options have been properly excluded from the computation of diluted net income per share.

Note 10. Stock-Based Compensation

Restricted Stock Plan

On February 23, 2009, the Company adopted a restricted stock plan that reserved 400,000 shares of common stock for issuance. Shares of restricted stock vest in accordance with the terms and conditions established by the Compensation Committee. The Compensation Committee may set restrictions on certain grants based on the achievement of specific performance goals, and vesting of grants to participants may also be time-based.

Restricted stock grants are subject to forfeiture if employment or service terminates prior to the end of the vesting period or if the performance goal is not met, if applicable. The Company will assess, on an ongoing basis, the probability of whether the performance criteria will be achieved. The Company will recognize compensation expense over the performance period if it is deemed probable that the goal will be achieved. The fair value of the Company's restricted stock is determined based upon the closing price of the Company's common stock on the grant

[Table of Contents](#)

date. The plan provides for the adjustment of the number of shares covered by an outstanding grant and the maximum number of shares of restricted stock that may be granted under the plan in the event of a stock split, extraordinary dividend or distribution or similar recapitalization event. Holders of outstanding shares of restricted stock are entitled to receive dividends on, and to vote, shares of restricted stock.

On November 25, 2011 and December 8, 2011, the Company granted 27,600 and 3,000 shares, respectively, of restricted stock to certain key employees and non-employee directors. The shares of restricted stock granted to employees will vest on the third anniversary of their grant date, provided that (a) the recipient is still an employee with the Company and (b) the Company has met a three year net income performance goal, if applicable. The shares of restricted stock granted to non-employee directors will vest on the earlier of (a) the third anniversary of the date of grant or (b) the failure of such non-employee director to be re-elected at an annual meeting of the stockholders of the Company as a result of such non-employee director being excluded from the nominations for any reason other than cause. The fair value of the grants were \$55.88 and \$58.64, respectively, the closing price of the Company's common stock on the day of the grant.

The following table summarizes the activity under the restricted stock plan for the nine months ended June 30, 2012:

	Number of Shares	Weighted Average Fair Value At Grant Date
Unvested at September 30, 2011	126,000	\$ 29.86
Granted	30,600	\$ 56.15
Forfeited / Canceled	(25,600)	\$ 17.82
Vested	(21,000)	\$ 17.82
Unvested at June 30, 2012	110,000	\$ 42.27
Expected to vest	110,000	\$ 42.27

Compensation expense related to restricted stock for the three months ended June 30, 2011 and 2012 was \$280 and \$387, respectively, and for the nine months ended June 30, 2011 and 2012 was \$739 and \$1,129, respectively. The remaining unrecognized compensation expense at June 30, 2012 was \$2,325, which is to be recognized over a weighted average period of 1.67 years. During the second quarter of fiscal 2012, 25,600 shares of restricted stock granted to employees on March 31, 2009 were forfeited because the performance goal was not achieved.

Stock Option Plans

The Company has two stock option plans that authorize the granting of non-qualified stock options to certain key employees and non-employee directors for the purchase of a maximum of 1,500,000 shares of the Company's common stock. The original option plan was adopted in August 2004 pursuant to the plan of reorganization and provides for the grant of options to purchase up to 1,000,000 shares of the Company's common stock. In January 2007, the Company's Board of Directors adopted a second option plan that provides for options to purchase up to 500,000 shares of the Company's common stock. Each plan provides for the adjustment of the maximum number of shares for which options may be granted in the event of a stock split, extraordinary dividend or distribution or similar recapitalization event. Unless the Compensation Committee determines otherwise, options granted under the option plans are exercisable for a period of ten years from the date of grant and vest 33-1/3% per year over three years from the grant date.

The fair value of option grants was estimated as of the date of the grant. The Company has elected to use the Black-Scholes option pricing model, which incorporates various assumptions including volatility, expected life, risk-free interest rates, expected forfeitures and dividend yields. The volatility is based on historical volatility of the Company's common stock over the most recent period commensurate with the estimated expected term of the stock option granted. The Company uses historical volatility because management believes such volatility is representative of prospective trends. The expected term of an award is based on historical exercise data. The risk-free interest rate assumption is based upon observed interest rates appropriate for the expected term of the awards. The expected forfeiture rate is based upon historical experience. The dividend yield assumption is based on the Company's history and expectations regarding dividend payouts at the time of the grant. Valuation of future grants under the Black-Scholes model will include a dividend yield. The following assumptions were used for grants in fiscal 2012:

[Table of Contents](#)

Grant Date	Fair Value	Dividend Yield	Risk-free Interest Rate	Expected Volatility	Expected Life
November 25, 2011	\$ 23.91	1.58%	0.40%	69%	3 years

On November 25, 2011, the Company granted options to purchase up to 23,200 shares of common stock at an exercise price of \$55.88, the fair market value of the Company's common stock at the close of business on the day of the grant. During the first nine months of fiscal 2012, 77,611 options were exercised and no options were forfeited/canceled.

The stock-based employee compensation expense for stock options for the three months ended June 30, 2011 and 2012 was \$150 and \$130, respectively, and for the nine months ended June 30, 2011 and 2012 was \$611 and \$431, respectively. The remaining unrecognized compensation expense at June 30, 2012 was \$730, to be recognized over a weighted average vesting period of 1.41 years.

The following table summarizes the activity under the stock option plans for the nine months ended June 30, 2012:

	Number of Shares	Aggregate Intrinsic Value (000s)	Weighted Average Exercise Prices	Weighted Average Remaining Contractual Life
Outstanding at September 30, 2011	373,187		\$ 38.53	
Granted	23,200		\$ 55.88	
Exercised	(77,611)		\$ 21.05	
Canceled	—			
Outstanding at June 30, 2012	318,776	\$ 3,844	\$ 44.05	5.74 yrs.
Vested or expected to vest	303,731	\$ 3,844	\$ 44.05	5.74 yrs.
Exercisable at June 30, 2012	263,890	\$ 3,371	\$ 43.97	5.15 yrs.

Grant Date	Exercise Price Per Share	Remaining Contractual Life in Years	Outstanding Number of Shares	Exercisable Number of Shares
August 31, 2004	\$ 12.80	2.17	47,569	47,569
March 31, 2006	31.00	3.75	10,000	10,000
March 30, 2007	72.93	4.75	59,500	59,500
March 31, 2008	54.00	5.75	73,000	73,000
October 1, 2008	46.83	6.25	20,000	20,000
March 31, 2009	17.82	6.75	28,339	25,589
January 8, 2010	34.00	7.50	31,801	20,135
November 24, 2010	40.26	8.42	25,367	8,097
November 25, 2011	55.88	9.42	23,200	—
			318,776	263,890

Note 11. Dividend

In the third quarter of fiscal 2012, the Company declared and paid a quarterly cash dividend. The dividend of \$0.22 per outstanding share of the Company's common stock was paid June 15, 2012 to stockholders of record at the close of business on June 1, 2012. The dividend cash pay-out was \$2,703 for the quarter based on the number of shares outstanding.

On August 2, 2012, the Company announced that the Board of Directors declared a regular quarterly cash dividend of \$0.22 per outstanding share of the Company's common stock. The dividend is payable September 17, 2012 to stockholders of record at the close of business on September 4, 2012.

Note 12. Fair Value Measurements

The Company applies the fair value approach as established in ASC 820, *Fair Value Measurement*. This guidance establishes a framework for measuring fair value, clarifies the definition of fair value within that framework and expands disclosures about the use of fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability.

This guidance specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions that other market participants would use based upon market data obtained from independent sources (observable inputs) or reflect the Company's own assumptions of market participant valuation (unobservable inputs). Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy prioritizes the use of inputs used in valuation techniques into the following three levels:

- Level 1 — Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 — Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly; and
- Level 3 — Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

When available, the Company uses unadjusted quoted market prices to measure fair value and classifies such items within Level 1. If quoted market prices are not available, fair value is based upon internally-developed models that use, where possible, current market-based or independently-sourced market parameters such as interest rates and currency rates. Items valued using internally-generated models are classified according to the lowest level input or value driver that is significant to the valuation. If quoted market prices are not available, the valuation model used depends on the specific asset or liability being valued. A portion of the Company's pension plan assets are in a common collective trust that is considered to be within level 2. To determine the fair value of these assets, the Company uses the quoted market prices of the underlying assets of the common collective trust.

The following table represents the Company's fair value hierarchy for its financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and June 30, 2012:

	September 30, 2011			
	Fair Value Measurements at Reporting Date Using:			
	Level 1	Level 2	Level 3	Total
Assets:				
Cash and money market funds	\$ 60,062	\$ —	\$ —	\$ 60,062
U.S. pension plan assets:				
Mutual fund	17,607	—	—	17,607
Common /collective funds				
Bonds	—	57,883	—	57,883
Short-term money market	—	2,418	—	2,418
U.S. common stock	—	51,753	—	51,753
International equity	—	6,062	—	6,062
Total U.S pension plan assets.	17,607	118,116	—	135,723
U.K. pension plan assets	13,208	—	—	13,208
Total pension plan assets	30,815	118,116	—	148,931
Total fair value	\$ 90,877	\$ 118,116	\$ —	\$ 208,993

	June 30, 2012			
	Fair Value Measurements at Reporting Date Using:			
	Level 1	Level 2	Level 3	Total
Assets:				
Cash and money market funds	\$ 51,346	\$ —	\$ —	\$ 51,346
U.S. pension plan assets:				
Mutual fund	21,023	—	—	21,023
Common /collective funds				
Bonds	—	60,584	—	60,584
Short-term money market	—	5,365	—	5,365
U.S. common stock	—	64,455	—	64,455
International equity	—	6,665	—	6,665
Total U.S pension plan assets.	21,023	137,069	—	158,092
U.K. pension plan assets	14,770	—	—	14,770
Total pension plan assets	35,793	137,069	—	172,862
Total fair value	\$ 87,139	\$ 137,069	\$ —	\$ 224,208

The Company had no Level 3 assets as of September 30, 2011 or June 30, 2012.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

References to years or portions of years in Management's Discussion and Analysis of Financial Condition and Results of Operations refer to the Company's fiscal years ended September 30, unless otherwise indicated.

This Quarterly Report on Form 10-Q (this "Form 10-Q") contains statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, each as amended. All statements other than statements of historical fact, including statements regarding market and industry prospects and future results of operations or financial position, made in this Form 10-Q are forward-looking. In many cases, you can identify forward-looking statements by terminology, such as "may", "should", "expects", "intends", "plans", "anticipates", "believes", "estimates", "predicts", "potential" or "continue" or the negative of such terms and other comparable terminology. The forward-looking information may include, among other information, statements concerning the Company's outlook for fiscal year 2012 and beyond, overall volume and pricing trends, cost reduction strategies and their anticipated results, capital expenditures and dividends. There may also be other statements of expectations, beliefs, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. Readers are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, including, without limitation those risk factors set forth in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2011. Actual results may differ materially from those in the forward-looking statements as a result of various factors, many of which are beyond the Company's control.

The Company has based these forward-looking statements on its current expectations and projections about future events. Although the Company believes that the assumptions on which the forward-looking statements contained herein are based are reasonable, any of those assumptions could prove to be inaccurate. As a result, the forward-looking statements based upon those assumptions also could be incorrect. Risks and uncertainties may affect the accuracy of forward-looking statements.

The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Business Overview

The Company is one of the world's largest producers of high-performance nickel- and cobalt-based alloys in sheet, coil and plate forms. The Company is focused on developing, manufacturing, marketing and distributing technologically advanced, high-performance alloys, which are sold primarily in the aerospace, chemical processing and land-based gas turbine industries. The global specialty alloy market consists of three primary sectors: stainless steel; general purpose nickel alloys and high-performance nickel- and cobalt-based alloys. The Company competes primarily in the high-performance nickel- and cobalt-based alloy sector, which includes high temperature resistant alloys, or HTA products, and corrosion resistant alloys, or CRA products. The Company believes it is one of four principal producers of high-performance alloys in sheet, coil and plate forms. The Company also produces its products as seamless and welded tubulars, and in slab, bar, billet and wire forms.

The Company has manufacturing facilities in Kokomo, Indiana; Arcadia, Louisiana; and Mountain Home, North Carolina. The Kokomo facility specializes in flat products, the Arcadia facility specializes in tubular products and the Mountain Home facility specializes in high-performance wire products. The Company distributes its products primarily through its direct sales organization, which includes 12 service and/or sales centers in the United States, Europe and Asia. All of these centers are Company-operated.

Capital Spending

The Company has begun increasing the amount of capital spending from traditional levels in order to enhance its capabilities to both increase capacity commensurate with the anticipated expansion over the long term of the markets the Company services and also to improve customer service in the form of accelerated deliveries and expanded value-added products and services. In the third quarter of fiscal 2012, the Company announced plans to invest approximately \$61.0 million at two of its U.S. facilities. The Company plans to invest approximately \$37.0 million to expand by an estimated 60% the specialty titanium and high-performance nickel alloy tubular production capacity of its Arcadia, Louisiana facility. In addition, the Company plans to invest approximately \$24.0 million to expand by an estimated 20% its capacity to produce specialty high-performance alloy flat products at the Company's Kokomo, Indiana facility. The Company has commenced initial planning and design and expects to

[Table of Contents](#)

complete both projects within the next two years, with benefits from the tubular project expected to emerge in twelve to fifteen months and benefits from the Kokomo project expected to emerge in nine to twelve months. These capital investments in Arcadia and Kokomo are expected to improve the Company's ability to service its customers' increasing demand for specialty products and also continue to improve product quality, improve operating efficiencies and enhance working capital management for all of the Company's products produced at these locations.

In the third quarter of fiscal 2012, the Company spent \$4.4 million on capital projects, which brings capital spending to \$17.1 million for the first three quarters of fiscal 2012. For the fourth quarter of fiscal 2012 spending is estimated at \$12.7 million, approximately \$5.0 million of which is for projects already in-process including the four-high Steckel rolling mill, cold rolling finishing mill and an upgrade of the information technology system. The balance of the estimated spending of \$7.7 million is divided between the Arcadia tubular project at approximately \$5.0 million and the Kokomo plate project at approximately \$2.7 million. This will bring spending for capital projects by the Company in fiscal 2012 to an estimated \$29.8 million.

Dividends Paid and Declared

In the third quarter of fiscal 2012, the Company declared and paid a regular quarterly cash dividend of \$0.22 per outstanding share of the Company's common stock. The dividend was paid June 15, 2012 to stockholders of record at the close of business on June 1, 2012. The dividend cash pay-out was approximately \$2.7 million for the quarter based on the number of shares outstanding, and equal to approximately \$10.8 million on an annualized basis.

On August 2, 2012, the Company announced that the Board of Directors declared a regular quarterly cash dividend of \$0.22 per outstanding share of the Company's common stock. The dividend is payable September 17, 2012 to stockholders of record at the close of business on September 4, 2012.

Gross Profit Margin Performance

Gross profit margins and gross profit margin percentages improved in each of the first three quarters of fiscal 2012 compared to the first three quarters of fiscal 2011 due to a combination of increased volume and pricing, a shift to a higher-margin product mix, reduced cost structure and an improved market environment in fiscal 2012. Service center transactional business volumes and prices have improved in the first nine months of fiscal 2012 compared to the first nine months of fiscal 2011, particularly in the aerospace market, due to increasing projected commercial aircraft build rate. Contributing directly to the increased volumes and reduced cost structure noted above has been the capital spending over the last five years.

The following table shows net revenues, gross profit margin and gross profit margin percentage for each quarter in fiscal 2011 and for the first three quarters of fiscal 2012.

	Quarter Ended						
	December 31, 2010	March 31, 2011	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
(dollars in thousands)							
Net Revenues	\$ 106,351	\$ 139,114	\$ 143,122	\$ 154,309	\$ 128,851	\$ 158,882	\$ 141,574
Gross Profit Margin	\$ 17,869	\$ 20,593	\$ 25,321	\$ 29,997	\$ 23,491	\$ 34,535	\$ 32,389
Gross Profit Margin %	16.8%	14.8%	17.7%	19.4%	18.2%	21.7%	22.9%

When comparing the trend of gross profit margin and gross profit margin percentage from the first quarter of fiscal 2012 through the third quarter, both the gross profit margin and gross profit margin percentage increased consistent with the themes stated in the previous paragraph. Gross profit margin from the first quarter to the third quarter of fiscal 2012 increased by \$8.9 million, and the gross profit margin percentage was 4.7% higher in the third quarter of fiscal 2012 compared to the first quarter.

Backlog

Backlog dollars and backlog pounds declined during the third quarter of fiscal 2012 by \$23.1 million and 0.9 million pounds, respectively. Backlog was \$241.2 million at June 30, 2012, a decrease of approximately 8.7% from \$264.2 million at March 31, 2012. This decrease is the result of a 10.2% decrease in backlog pounds, which was partially offset by a 1.6% increase in backlog average selling price for the quarter.

On a year-to-date basis, the backlog has declined by \$32.2 million or 11.8% primarily due to a 1.1 million pound reduction in backlog pounds. The reduction in the backlog during the first three quarters of the fiscal year resulted from reduced order entry activity, as compared to sales, in the first and third quarters. While the level of transactional business in all markets has increased slightly compared to prior quarters, the Company has not received the typical number of large, project-based orders in fiscal 2012, which has resulted in a lower backlog level. Management believes that the reduced level of project-based orders resulted from customers exercising caution in making purchases for project business due to the current uncertain economic conditions associated with slow economic growth in the U.S. and China and the effect of the recession in Europe. Order entry and sales activity in the aerospace and land-based gas turbine markets has been steady, while order entry in the chemical processing and other markets categories has been negatively affected by the decline in project-related orders. Accordingly, the backlogs for the aerospace and land-based gas turbine markets are slightly lower than at the beginning of the fiscal year, and the majority of the decline in backlog, for the quarter and fiscal year, is attributable to the chemical processing and other markets categories. The strength of the order entry activity in the aerospace and land-based gas turbine markets is further illustrated by the quarterly shipment information presented in the Quarterly Market Information below. Based on the pounds shipped to these markets through the end of the third quarter, the Company's shipments to these markets could equal or exceed the previous high-water mark set in fiscal 2008. The backlog continues to include a significant amount of higher value alloys and forms compared to previous quarters in all market segments, with the backlog sustaining an average selling price of approximately \$30.00 per pound over the last four fiscal quarters. The current backlog and order entry rate is expected to support the forecasted performance for the fourth quarter of fiscal 2012.

Quarter-Over-Quarter Performance

Net income for the third quarter of fiscal 2012, was \$1.4 million lower than net income for the second quarter of fiscal 2012 due primarily to the fact that shipments in the second quarter included approximately 0.4 million pounds that were produced but not shipped in the first quarter. These carryover shipments increased second quarter net revenues by approximately \$10.0 million and increased second quarter net income by approximately \$1.1 million. Excluding the effect of the carryover net income from the second fiscal quarter makes the net incomes between the second and third fiscal quarters similar in amount. Also, due to the improved product mix and operating efficiencies, the gross margin percentage increased by 1.2% to 22.9% in the third quarter of fiscal 2012 as compared to the second quarter.

Outlook

Guidance

Net income for the fourth quarter of fiscal 2012 is expected to approximate net income of the third quarter of fiscal 2012. Net income may exceed this level if improvement occurs in transactional business during the fourth quarter.

Working Capital

Controllable working capital, which includes accounts receivable, inventory, accounts payable and accrued expenses, increased from \$297.3 million to \$304.2 million from the end of the second quarter of fiscal 2012 to the end of the third quarter of fiscal 2012. This increase of \$6.9 million, or 2.3%, in controllable working capital resulted from a lower accounts receivable balance, an increase in inventory and a flat accounts payable balance between periods. The accounts receivable balance decreased due to the reduced level of sales in the third quarter of fiscal 2012 compared to the previous quarter. The higher inventory level was a result of both the inventory required for project business scheduled to ship in the fourth quarter and melting of material in the third fiscal quarter to offset maintenance outages of melting equipment scheduled for the fourth fiscal quarter. Commensurate with net controllable working capital increasing from quarter to quarter, working capital as a percentage of sales also increased in the third quarter of fiscal 2012, when compared to the second quarter, due to the reduced level of sales in the third quarter compared to the second quarter of fiscal 2012. It is anticipated that controllable working capital will decline through year-end, that inventory turns will improve and that working capital as a percentage of sales

will improve, resulting in an increase in the cash balance at the end of the fiscal year as compared to the end of the third quarter.

Competition, Pricing and Profitability

Beginning in the latter part of fiscal 2011 and continuing through the third quarter of fiscal 2012, the global economic environment experienced a number of unfavorable events which included slowing global growth, the recession in Europe and a forecast of continued slow global growth. The economic uncertainty created by these events impacted the Company in the form of reduced project-based order activity in the first and third fiscal quarters. In addition, this reduced level of global economic activity has contributed to an increased level of competition which continues to require the Company to aggressively price new business, which unfavorably impacts the Company's gross profit margin and net income. There continues to be significant uncertainty as to when any recovery may start or how robust any recovery may be.

The competitive environment in the marketplace, particularly as it applies to chemical processing and our other market category, is expected to continue to put downward pressure on prices, which could unfavorably impact profitability. If market conditions improve, pricing competition in the high-performance alloy industry may begin to ease in future quarters. The Company continues to respond to the unpredictable economic environment and the competition it creates by increasing its emphasis on service centers which offer value-added services, continuing to focus on moving to a more profitable product mix, improving its cost structure and focusing on delivery times and reliability, in order to maintain and improve gross profit margins and net income.

[Table of Contents](#)

Quarterly Market Information

Set forth below is selected data relating to the Company's backlog, the 30-day average nickel price per pound as reported by the London Metals Exchange, as well as a breakdown of net revenues, shipments and average selling prices to the markets served by the Company for the periods shown. These data should be read in conjunction with the consolidated financial statements and related notes thereto and the remainder of the "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in this Quarterly Report on Form 10-Q.

	Quarter Ended						
	December 31, 2010	March 31, 2011	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
Backlog⁽¹⁾							
Dollars (in thousands)	\$ 166,990	\$ 241,661	\$ 288,597	\$ 273,375	\$ 261,811	\$ 264,245	\$ 241,151
Pounds (in thousands)	6,911	9,648	10,356	9,037	8,547	8,853	7,951
Average selling price per pound	\$ 24.16	\$ 25.05	\$ 27.87	\$ 30.25	\$ 30.63	\$ 29.85	\$ 30.33
Average nickel price per pound							
London Metals Exchange ⁽²⁾	\$ 10.94	\$ 12.16	\$ 10.14	\$ 9.25	\$ 8.23	\$ 8.49	\$ 7.50

- (1) The Company defines backlog to include firm commitments from customers for delivery of product at established prices. Approximately 30% of the orders in the backlog at any given time include prices that are subject to adjustment based on changes in raw material costs. Historically, approximately 75% of the backlog orders have shipped within six months and approximately 90% have shipped within 12 months. The backlog figures do not reflect that portion of the business conducted at service and sales centers on a spot or "just-in-time" basis.
- (2) Represents the average price for a cash buyer as reported by the London Metals Exchange for the 30 days ending on the last day of the period presented.

	Quarter Ended						
	December 31, 2010	March 31, 2011	June 30, 2011	September 30, 2011	December 31, 2011	March 31, 2012	June 30, 2012
Net revenues (in thousands)							
Aerospace	\$ 44,537	\$ 48,953	\$ 53,594	\$ 56,477	\$ 52,726	\$ 61,901	\$ 55,908
Chemical processing	20,591	37,238	46,065	46,079	29,688	37,833	32,565
Land-based gas turbines	21,541	27,724	21,067	27,892	30,104	32,167	27,971
Other markets	15,217	21,985	19,248	20,217	12,721	23,082	21,280
Total product revenue	101,886	135,900	139,974	150,665	125,239	154,983	137,724
Other revenue	4,465	3,214	3,148	3,644	3,612	3,899	3,850
Net revenues	\$ 106,351	\$ 139,114	\$ 143,122	\$ 154,309	\$ 128,851	\$ 158,882	\$ 141,574

Shipments by markets

(in thousands of pounds)							
Aerospace	1,688	2,008	2,152	2,272	1,970	2,421	2,175
Chemical processing	914	1,846	2,185	2,020	1,121	1,500	1,304
Land-based gas turbines	1,199	1,664	1,093	1,590	1,585	1,771	1,559
Other markets	610	855	738	796	456	782	673
Total shipments	4,411	6,373	6,168	6,678	5,132	6,474	5,711

Average selling price per pound

Aerospace	\$ 26.38	\$ 24.38	\$ 24.90	\$ 24.86	\$ 26.76	\$ 25.57	\$ 25.70
Chemical processing	22.53	20.17	21.08	22.81	26.48	25.22	24.97
Land-based gas turbines	17.97	16.66	19.27	17.54	18.99	18.16	17.94

Other markets	24.95	25.71	26.08	25.40	27.90	29.52	31.62
Total product (excluding other revenue)	23.10	21.32	22.69	22.56	24.40	23.94	24.12
Total average selling price (including other revenue)	24.11	21.83	23.20	23.11	25.11	24.54	24.79

Results of Operations for the Three Months Ended June 30, 2011 Compared to the Three Months Ended June 30, 2012

The following table sets forth certain financial information as a percentage of net revenues for the periods indicated and compares such information between periods.

(\$ in thousands)	Three Months Ended June 30,				Change	
	2011		2012		Amount	%
Net revenues	\$ 143,122	100%	\$ 141,574	100%	\$ (1,548)	(1.1)%
Cost of sales	117,801	82.3%	109,185	77.1%	(8,616)	(7.3)%
Gross profit	25,321	17.7%	32,389	22.9%	7,068	27.9%
Selling, general and administrative expense	10,710	7.5%	10,382	7.3%	(328)	(3.1)%
Research and technical expense	733	0.5%	835	0.6%	102	13.9%
Operating income	13,878	9.7%	21,172	15.0%	7,294	52.6%
Interest income	(89)	0.0%	(57)	0.0%	32	36.0%
Interest expense	37	0.0%	19	0.0%	18	48.7%
Income before income taxes	13,930	9.7%	21,210	15.0%	7,280	52.3%
Provision for income taxes	5,533	3.8%	7,478	5.3%	1,945	35.2%
Net income	\$ 8,397	5.9%	\$ 13,732	9.7%	\$ 5,335	63.5%

The following table includes a breakdown of net revenues, shipments and average selling prices to the markets served by Haynes for the periods shown.

By market	Three Months Ended June 30,				Change	
	2011		2012		Amount	%
Net revenues (in thousands)						
Aerospace	\$ 53,594		\$ 55,908		\$ 2,314	4.3%
Chemical processing	46,065		32,565		(13,500)	(29.3)%
Land-based gas turbines	21,067		27,971		6,904	32.8%
Other markets	19,248		21,280		2,032	10.6%
Total product revenue	139,974		137,724		(2,250)	(1.6)%
Other revenue	3,148		3,850		702	22.3%
Net revenues	\$ 143,122		\$ 141,574		\$ (1,548)	(1.1)%
Pounds by market (in thousands)						
Aerospace	2,152		2,175		23	1.1%
Chemical processing	2,185		1,304		(881)	(40.3)%
Land-based gas turbines	1,093		1,559		466	42.6%
Other markets	738		673		(65)	(8.8)%
Total shipments	6,168		5,711		(457)	(7.4)%
Average selling price per pound						
Aerospace	\$ 24.90		\$ 25.70		\$ 0.80	3.2%
Chemical processing	21.08		24.97		3.89	18.5%
Land-based gas turbines	19.27		17.94		(1.33)	(6.9)%
Other markets	26.08		31.62		5.54	21.2%
Total product (excluding other revenue)	22.69		24.12		1.43	6.3%
Total average selling price (including other revenue)	23.20		24.79		1.59	6.8%

[Table of Contents](#)

Net Revenues. Net revenues were \$141.6 million in the third quarter of fiscal 2012, a decrease of 1.1% from \$143.1 million in the same period of fiscal 2011. Volume was 5.7 million pounds in the third quarter of fiscal 2012, a decrease of 7.4% from 6.2 million pounds in the same period of fiscal 2011. The aggregate average selling price was \$24.79 per pound in the third quarter of fiscal 2012, an increase of 6.8% from \$23.20 per pound in the same period of fiscal 2011. Average selling price increased due to a higher value product mix while volume decreased due to timing of project-related business. The Company's consolidated backlog was \$241.2 million at June 30, 2012, a decrease of 8.7% from \$264.2 million at March 31, 2012. This decrease reflects a 10.2% decrease in backlog pounds, partially offset by a 1.6% increase in backlog average selling price.

Sales to the aerospace market were \$55.9 million in the third quarter of fiscal 2012, an increase of 4.3% from \$53.6 million in the same period of fiscal 2011, due to a 3.2% increase in the average selling price per pound combined with a 1.1% increase in volume. The increases in volume and average selling price reflect the continued strength of the demand in this market as evidenced by the production schedules for new commercial aircraft production. The requirement for more fuel-efficient engines in the commercial airline industry continues to drive demand in this market.

Sales to the chemical processing market were \$32.6 million in the third quarter of fiscal 2012, a decrease of 29.3% from \$46.1 million in the same period of fiscal 2011, due to a 40.3% decrease in volume, partially offset by an 18.5% increase in the average selling price per pound. The decrease in volume relates to a large prior year project that shipped primarily in the second half of fiscal 2011 that was not repeated this year. The increase in the average selling price is attributable to a higher value product mix shipped into the chemical processing market this quarter.

Sales to the land-based gas turbine market were \$28.0 million in the third quarter of fiscal 2012, an increase of 32.8% from \$21.1 million for the same period of fiscal 2011, due to an increase of 42.6% in volume partially offset by a decrease of 6.9% in the average selling price per pound. The increase in volume is due to improved customer demand, and the decrease in average selling price is reflective of a product mix with a higher percentage of lower-priced billet product as compared to the prior year.

Sales to other markets were \$21.3 million in the third quarter of fiscal 2012, an increase of 10.6% from \$19.2 million in the same period of fiscal 2011, due to a 21.2% increase in average selling price partially offset by an 8.8% decrease in volume. The decrease in volume is due to the project-oriented nature of these markets. The increase in the average selling price reflects a change to a higher value alloy mix shipped into the other markets in the third quarter of fiscal 2012.

Other Revenue. Other revenue was \$3.9 million in the third quarter of fiscal 2012, an increase of 22.3% from \$3.1 million in the same period of fiscal 2011. The increase is due to higher miscellaneous and toll conversion sales.

Cost of Sales. Cost of sales was \$109.2 million, or 77.1% of net revenues, in the third quarter of fiscal 2012 compared to \$117.8 million, or 82.3% of net revenues, in the same period of fiscal 2011. Cost of sales in the third quarter of fiscal 2012 decreased by \$8.6 million as compared to the same period of fiscal 2011 primarily due to lower volume.

Gross Profit. As a result of the above factors, gross margin was \$32.4 million for the third quarter of fiscal 2012, an increase of \$7.1 million from the same period of fiscal 2011. Gross margin as a percentage of net revenue increased to 22.9% in the third quarter of fiscal 2012 as compared to 17.7% in the same period of fiscal 2011. A contributing factor to this increase includes benefits gained from completed capital expenditure projects.

Selling, General and Administrative Expense. Selling, general and administrative expense was \$10.4 million for the third quarter of fiscal 2012, a decrease of \$0.3 million, or 3.1%, from \$10.7 million in the same period of fiscal 2011 due to continued efforts to control costs. Selling, general and administrative expenses as a percentage of net revenues decreased to 7.3% for the third quarter of fiscal 2012 compared to 7.5% for the same period of fiscal 2011 primarily due to efforts to manage costs.

Research and Technical Expense. Research and technical expense was \$0.8 million, or 0.6% of revenue, for the third quarter of fiscal 2012, compared to \$0.7 million, or 0.5% of revenue, for the third quarter of fiscal 2011.

Operating Income. As a result of the above factors, operating income in the third quarter of fiscal 2012 was \$21.2 million compared to operating income of \$13.9 million in the same period of fiscal 2011.

Income Taxes. Income taxes were an expense of \$7.5 million in the third quarter of fiscal 2012, an increase of \$1.9 million from \$5.5 million in the same period of fiscal 2011 due to higher pretax income generated in the third quarter of fiscal 2012. The effective tax rate for the third quarter of fiscal 2012 was 35.3%, compared to 39.7% in the same period of fiscal 2011. The prior year effective tax rate was higher due to Indiana enacting a corporate income tax rate decrease from 8.5% to 6.5%, causing additional income tax expense of \$0.7 million, reflecting the Company's estimate of the decrease in the deferred tax asset due to the lower tax rate.

[Table of Contents](#)

Net Income. As a result of the above factors, net income in the third quarter of fiscal 2012 was \$13.7 million, an increase of \$5.3 million from net income of \$8.4 million in the same period of fiscal 2011.

Results of Operations for the Nine Months Ended June 30, 2012 Compared to the Nine Months Ended June 30, 2011

The following table sets forth certain financial information as a percentage of net revenues for the periods indicated and compares such information between periods.

(\$ in thousands)	Nine Months Ended June 30,				Change	
	2011		2012		Amount	%
Net revenues	\$ 388,587	100.0%	\$ 429,307	100.0%	\$ 40,720	10.5%
Cost of sales	324,804	83.6%	338,892	78.9%	14,088	4.3%
Gross profit	63,783	16.4%	90,415	21.1%	26,632	41.8%
Selling, general and administrative expense	29,988	7.7%	30,885	7.2%	897	3.0%
Research and technical expense	2,348	0.6%	2,414	0.6%	66	2.8%
Operating income	31,447	8.1%	57,116	13.3%	25,669	81.6%
Interest income	(190)	0.0%	(152)	0.0%	38	20.0%
Interest expense	96	0.0%	69	0.0%	(27)	28.1%
Income before income taxes	31,541	8.1%	57,199	13.3%	25,658	81.3%
Provision for income taxes	11,672	3.0%	19,873	4.6%	8,201	70.3%
Net income	\$ 19,869	5.1%	\$ 37,326	8.7%	\$ 17,457	87.9%

The following table includes a breakdown of net revenues, shipments and average selling prices to the markets served by Haynes for the periods shown.

By market	Nine Months Ended June 30,				Change	
	2011		2012		Amount	%
Net revenues (in thousands)						
Aerospace	\$ 147,084		\$ 170,535		\$ 23,451	15.9%
Chemical processing	103,894		100,086		(3,808)	(3.7)%
Land-based gas turbines	70,332		90,242		19,910	28.3%
Other markets	56,450		57,083		633	1.1%
Total product revenue	377,760		417,946		40,186	10.6%
Other revenue	10,827		11,361		534	4.9%
Net revenues	\$ 388,587		\$ 429,307		\$ 40,720	10.5%
Pounds by market (in thousands)						
Aerospace	5,848		6,566		718	12.3%
Chemical processing	4,945		3,925		(1,020)	(20.6)%
Land-based gas turbines	3,956		4,915		959	24.2%
Other markets	2,203		1,911		(292)	(13.3)%
Total shipments	16,952		17,317		365	2.2%
Average selling price per pound						
Aerospace	\$ 25.15		\$ 25.97		\$ 0.82	3.3%
Chemical processing	21.01		25.50		4.49	21.4%
Land-based gas turbines	17.78		18.36		0.58	3.3%
Other markets	25.62		29.87		4.25	16.6%
Total product (excluding other revenue)	22.28		24.14		1.86	8.3%
Total average selling price (including other revenue)	22.92		24.79		1.87	8.2%

[Table of Contents](#)

Net Revenues. Net revenues were \$429.3 million in the first nine months of fiscal 2012, an increase of 10.5% from \$388.6 million in the same period of fiscal 2011. Volume was 17.3 million pounds in the first nine months of fiscal 2012, an increase of 2.2% from 17.0 million pounds in the same period of fiscal 2011. The aggregate average selling price was \$24.79 per pound in the first nine months of fiscal 2012, an increase of 8.2% from \$22.92 per pound in the same period of fiscal 2011. Volume increased due to improved customer demand in the aerospace and land-based gas turbine markets, while average selling price increased due to both improved customer demand in those markets and improved product mix. The Company's consolidated backlog was \$241.2 million at June 30, 2012, a decrease of 11.8% from \$273.4 million at September 30, 2011. This decrease reflects a 12.0% decrease in backlog pounds partially offset by a 0.3% increase in backlog average selling price.

Sales to the aerospace market were \$170.5 million in the first nine months of fiscal 2012, an increase of 15.9% from \$147.1 million in the same period of fiscal 2011, due to a 12.3% increase in volume combined with a 3.3% increase in the average selling price per pound. The increase in volume and average selling price per pound is due to increased customer demand as evidenced by the production schedules for new commercial aircraft production. The requirement for more fuel-efficient engines in the commercial airline industry continues to drive demand in this market.

Sales to the chemical processing market were \$100.1 million in the first nine months of fiscal 2012, a decrease of 3.7% from \$103.9 million in the same period of fiscal 2011, due to a 20.6% decrease in volume partially offset by a 21.4% increase in the average selling price per pound. The decrease in volume relates to a large prior year project that shipped primarily in the second half of fiscal 2011 that was not repeated this year. The increase in the average selling price is attributable to a higher value product mix shipped into the chemical processing market.

Sales to the land-based gas turbine market were \$90.2 million in the first nine months of fiscal 2012, an increase of 28.3% from \$70.3 million for the same period of fiscal 2011, due to a 24.2% increase in volume combined with an increase of 3.3% in the average selling price per pound. The increase in both volume and average selling price is due to increased customer demand, especially from the original equipment manufacturers.

Sales to other markets were \$57.1 million in the first nine months of fiscal 2012, an increase of 1.1% from \$56.5 million in the same period of fiscal 2011, due to a 16.6% increase in average selling price per pound partially offset by a 13.3% decrease in volume. The decrease in volume is due to the project-oriented nature of these markets. The increase in the average selling price reflects a change to a higher value alloy mix shipped into other markets.

Other Revenue. Other revenue was \$11.4 million in the first nine months of fiscal 2012, an increase of 4.9% from \$10.8 million in the same period of fiscal 2011. The increase is due primarily to higher conversion and miscellaneous sales.

Cost of Sales. Cost of sales was \$338.9 million, or 78.9% of net revenues, in the first nine months of fiscal 2012 compared to \$324.8 million, or 83.6% of net revenues, in the same period of fiscal 2011. Cost of sales in the first nine months of fiscal 2012 increased by \$14.1 million, or 4.3%, as compared to the same period of fiscal 2011 due to higher volume and a higher cost product mix.

Gross Profit. As a result of the above factors, gross margin was \$90.4 million for the first nine months of fiscal 2012, an increase of \$26.6 million from the same period of fiscal 2011. Gross margin as a percentage of net revenue increased to 21.1% in the first nine months of fiscal 2012 as compared to 16.4% in the same period of fiscal 2011. A contributing factor to this increase includes benefits gained from completed capital expenditure projects.

Selling, General and Administrative Expense. Selling, general and administrative expense was \$30.9 million for the first nine months of fiscal 2012, an increase of \$0.9 million, or 3.0%, from \$30.0 million in the same period of fiscal 2011. The increase was due to higher sales, marketing and personnel costs as a result of headcount additions and salary increases. Selling, general and administrative expenses as a percentage of net revenues decreased to 7.2% for the first nine months of fiscal 2012 compared to 7.7% for the same period of fiscal 2011.

Research and Technical Expense. Research and technical expense was \$2.4 million, or 0.6% of revenue, for the first nine months of fiscal 2012, an increase of \$0.1 million from \$2.3 million, or 0.6% of net revenues, in the same period of fiscal 2011.

Operating Income. As a result of the above factors, operating income in the first nine months of fiscal 2012 was \$57.1 million compared to \$31.4 million in the same period of fiscal 2011.

[Table of Contents](#)

Income Taxes. Income taxes were an expense of \$19.9 million in the first nine months of fiscal 2012, an increase of \$8.2 million from \$11.7 million in the same period of fiscal 2011, due to higher pretax income generated in fiscal 2012. The effective tax rate for the first nine months of fiscal 2012 was 34.7%, compared to 37.0% in the same period of fiscal 2011. The effective tax rate for the third quarter of fiscal 2012 was 35.3%, compared to 39.7% in the same period of fiscal 2011. The prior year effective tax rate was higher due to Indiana enacting a corporate income tax rate decrease from 8.5% to 6.5%, causing additional income tax expense of \$0.7 million reflecting our estimate of the decrease in the deferred tax asset due to the lower tax rate.

Net Income. As a result of the above factors, net income in the first nine months of fiscal 2012 was \$37.3 million, an increase of \$17.5 million, or 87.9%, from \$19.9 million in the same period of fiscal 2011.

Liquidity and Capital Resources

Comparative cash flow analysis

During the first nine months of fiscal 2012, the Company's primary sources of cash were cash on-hand and cash from operations, as detailed below. At June 30, 2012, the Company had cash and cash equivalents of \$51.3 million compared to cash and cash equivalents of \$60.1 million at September 30, 2011.

Net cash provided by operating activities was \$14.0 million in the first nine months of fiscal 2012 compared to \$4.0 million in the same period of fiscal 2011. The difference is attributable to the fact that cash provided by lower accounts receivable of \$6.0 million, which was \$29.6 million higher than cash provided by accounts receivable in the same period of fiscal 2011. Cash used from inventory balances (net of foreign currency fluctuation) of \$41.4 million was \$15.2 million higher than cash used from inventory balances in the same period of fiscal 2011. Cash generated by higher accounts payable and accrued expenses of \$1.1 million was \$23.6 million lower than cash generated in the same period of fiscal 2011. Cash generated from operations was favorably impacted by net income in the first nine months of fiscal 2012 of \$37.3 million, compared to \$19.9 million in the same period of fiscal 2011. Net cash used in investing activities was \$17.1 million in the first nine months of fiscal 2012 compared to \$9.7 million in the same period of fiscal 2011 as a result of higher capital expenditures. Net cash used in financing activities in the first nine months of fiscal 2012 included \$8.1 million of dividend payments.

Future sources of liquidity

The Company's sources of cash for fiscal 2012 are expected to consist primarily of cash generated from operations, cash on-hand, and, if needed, borrowings under the U.S. revolving credit facility. The U.S. revolving credit facility provides for borrowings in a maximum amount of \$120.0 million, subject to a borrowing base formula and certain reserves. At June 30, 2012, the Company had cash of \$51.3 million, an outstanding balance of zero on the U.S. revolving credit facility and access to a total of approximately \$120.0 million under the U.S. revolving credit facility, subject to a borrowing base formula and certain reserves. Management believes that the resources described above will be sufficient to fund planned capital expenditures and working capital requirements over the next twelve months.

U.S. revolving credit facility

The Company and Wells Fargo Capital Finance, LLC ("Wells Fargo") successor by merger to Wachovia Capital Finance Corporation (Central) ("Wachovia"), entered into a Third Amended and Restated Loan and Security Agreement (the "Amended Agreement") with certain other lenders thereto with an effective date of July 14, 2011. The maximum revolving loan amount under the Amended Agreement is \$120.0 million subject to a borrowing base formula and certain reserves. The Amended Agreement permits an increase in the maximum revolving loan amount from \$120.0 million up to an aggregate amount of \$170.0 million at the request of the borrowers. Borrowings under the U.S. revolving credit facility bear interest at the Company's option at either Wells Fargo's "prime rate", plus up to 0.75% per annum, or the adjusted Eurodollar rate used by the lender, plus up to 2.0% per annum. As of June 30, 2012, the U.S. revolving credit facility had an outstanding balance of zero. In addition, the Company must pay monthly in arrears a commitment fee of 0.25% per annum on the unused amount of the U.S. revolving credit facility total commitment. For letters of credit, the Company must pay 1.5% per annum on the daily outstanding balance of all issued letters of credit, plus customary fees for issuance, amendments and processing. The Company is subject to certain covenants as to fixed charge coverage ratios and other customary covenants, including covenants restricting the incurrence of indebtedness, the granting of liens and the sale of assets. The Company is permitted to pay dividends and repurchase common stock if certain financial metrics are met. As of June 30, 2012, the most recent

[Table of Contents](#)

required measurement date under the Amended Agreement, the Company was in compliance with those covenants. The U.S. revolving credit facility matures on July 14, 2016. Borrowings under the U.S. revolving credit facility are secured by a pledge of substantially all of the U.S. assets of the Company, including the equity interests in its U.S. subsidiaries, but excluding the four-high Steckel rolling mill and related assets, which are pledged to Titanium Metals Corporation to secure the performance of the Company's obligations under a Conversion Services Agreement with TIMET (see discussion of TIMET at Note 7). The U.S. revolving credit facility is also secured by a pledge of a 65% equity interest in each of the Company's direct foreign subsidiaries.

Future uses of liquidity

The Company's primary uses of cash over the next twelve months are expected to consist of expenditures related to:

- Funding operations;
- Capital spending (detailed below);
- Pension plan funding; and
- Dividends to stockholders.

In the first nine months of fiscal 2012, the Company had capital spending of \$17.1 million, with the estimated capital spending by the Company for the full fiscal year at \$29.8 million. In the third quarter of fiscal 2012, the Company announced plans to invest approximately \$61.0 million in capital projects at two of its U.S. facilities. The Company has commenced initial planning and design and expects to complete both projects within the next two years. See capital spending discussion in "Capital Spending".

[Table of Contents](#)

Contractual Obligations

The following table sets forth the Company's contractual obligations for the periods indicated, as of June 30, 2012:

(in thousands)

Contractual Obligations ⁽¹⁾	Payments Due by Period				
	Total	Less than 1 year	1-3 Years	3-5 Years	More than 5 years
Credit facility fees ⁽²⁾	\$ 1,372	\$ 340	\$ 680	\$ 352	\$ —
Operating lease obligations	11,555	3,034	4,351	2,471	1,699
Capital lease obligations	234	33	66	66	69
Raw material contracts	101,887	48,405	53,482	—	—
Mill supplies contracts	88	88	—	—	—
Capital projects	14,155	14,155	—	—	—
Environmental post-closure monitoring	1,348	—	—	—	1,348
External product conversion source	3,650	600	1,200	1,200	650
Pension plan ⁽³⁾	85,235	19,265	46,140	19,830	—
Non-qualified pension plan	823	95	190	190	348
Other postretirement benefits ⁽⁴⁾	50,000	5,000	10,000	10,000	25,000
Total	<u>\$ 270,347</u>	<u>\$ 91,015</u>	<u>\$ 116,109</u>	<u>\$ 34,109</u>	<u>\$ 29,114</u>

- (1) Taxes are not included in the table. As of June 30, 2012, \$323 related to uncertain tax liability recorded in accordance with ASC 740-10, *Income Taxes*, is excluded as it is not possible to determine in which period the tax liability might be paid out.
- (2) As of June 30, 2012, the revolver balance was zero, therefore no interest is due. However, the Company is obligated to the Bank for unused line fees and quarterly management fees.
- (3) The Company has a funding obligation to contribute \$84,300 to the domestic pension plan and expects its U.K. subsidiary to contribute \$935 in less than one year to the U.K. Pension Plan. These payments will be tax deductible. All benefit payments under the domestic pension plan are provided by the plan and not the Company.
- (4) Represents expected post-retirement benefits only based upon anticipated timing of payments.

New Accounting Pronouncements

See Note 2. New Accounting Pronouncements in the Notes to Consolidated Financial Statements.

Critical Accounting Policies and Estimates

The Company's consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Assumptions and estimates were based on the facts and circumstances known at June 30, 2012. However, future events rarely develop exactly as forecasted, and the best estimates routinely require adjustment. The accounting policies discussed in Item 7 of the Company's Annual Report on Form 10-K for the year ended September 30, 2011 are considered by management to be the most important to an understanding of the financial statements because their application places the most significant demands on management's judgment and estimates about the effect of matters that are inherently uncertain. These policies are also discussed in Note 2 of the consolidated financial statements included in Item 8 of that report. There have been no material changes to that information since the end of fiscal 2011.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

As of June 30, 2012, there were no material changes in the market risks described in "Quantitative and Qualitative Disclosures about Market Risk" in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2011.

Item 4. Controls and Procedures

The Company has performed, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness and the design and operation of the Company's disclosure controls and procedures (as defined by Exchange Act rules 13a-15(e) and 15d-15(e)) pursuant to Rule 13a-15(b) of the Exchange Act as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2012.

There have been no changes in the Company's internal controls over financial reporting during the most recent quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

PART II OTHER INFORMATION

Item 6. Exhibits

Exhibits. See Index to Exhibits.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HAYNES INTERNATIONAL, INC.

/s/ Mark Comerford

Mark Comerford
President and Chief Executive Officer
Date: August 2, 2012

/s/ Marcel Martin

Marcel Martin
Vice President, Finance
Chief Financial Officer
Date: August 2, 2012

INDEX TO EXHIBITS

Number Assigned In Regulation S-K Item 601		Description of Exhibit
(3)	3.1	Restated Certificate of Incorporation of Haynes International, Inc. (incorporated by reference to Exhibit 3.1 to the Haynes International, Inc. Registration Statement on Form S-1, Registration No. 333-140194).
	3.2	Amended and Restated Bylaws of Haynes International, Inc. (incorporated by reference to Exhibit 3.2 to the Haynes International, Inc. Registration Statement on Form S-1, Registration No. 333-140194).
(31)	31.1	Rule 13a-14(a)/15d-14(a) Certification.
	31.2	Rule 13a-14(a)/15d-14(a) Certification.
(32)	32.1	Section 1350 Certifications.*
(101)	101**	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Statements of Income (Loss); (ii) the Consolidated Balance Sheets; (iii) the Consolidated Statements of Cash Flows; (iv) the Consolidated Statements of Operations; and (v) related notes.

* Furnished not filed.

** Filed herewith. Pursuant to Rule 406T of SEC Regulation S-T, the Interactive Data Files included as Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under these Sections.

CERTIFICATIONS

I, Mark Comerford, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Haynes International, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the period presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 2, 2012

/s/ Mark Comerford

Mark Comerford

Chief Executive Officer

CERTIFICATIONS

I, Marcel Martin, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Haynes International, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the period presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(d)-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 2, 2012

/s/ Marcel Martin

Marcel Martin

Chief Financial Officer

**Certifications Pursuant to 18 U.S.C. Section 1350
As Adopted Pursuant to Section 906 of the
Sarbanes—Oxley Act of 2002**

I, Marcel Martin, the Vice President Finance and Chief Financial Officer of Haynes International, Inc., certify that (i) the quarterly report on Form 10-Q for the fiscal quarter ended June 30, 2012 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Haynes International, Inc. as of the dates and for the periods set forth therein.

/s/ Marcel Martin

Marcel Martin

Vice President Finance and Chief Financial Officer

August 2, 2012

Date

I, Mark Comerford, the President and Chief Executive Officer of Haynes International, Inc., certify that (i) the quarterly report on Form 10-Q for the fiscal quarter ended June 30, 2012 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Haynes International, Inc. as of the dates and for the periods set forth therein.

/s/ Mark Comerford

Mark Comerford

President and Chief Executive Officer

August 2, 2012

Date

Document and Entity Information

Document and Entity Information (USD \$)	9 Months Ended 06/30/2012	08/01/2012
Entity Registrant Name	HAYNES INTERNATIONAL INC	
Entity Central Index Key	0000858655	
Document Type	10-Q	
Document Period End Date	2012-06-30	
Amendment Flag	false	
Current Fiscal Year End Date	--09-30	
Entity Current Reporting Status	Yes	
Entity Filer Category	Accelerated Filer	
Entity Common Stock, Shares Outstanding		12,286,790
Document Fiscal Year Focus	2,012	
Document Fiscal Period Focus	Q3	

CONSOLIDATED BALANCE SHEETS

CONSOLIDATED BALANCE SHEETS (USD \$) (in Thousands)	06/30/2012	09/30/2011
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 51,346	\$ 60,062
Accounts receivable, less allowance for doubtful accounts of \$1,129 and \$1,359 respectively	81,267	87,680
Inventories	291,425	250,051
Income taxes receivable	122	2,573
Deferred income taxes	10,034	9,341
Other current assets	2,198	1,728
Total current assets	<u>436,392</u>	<u>411,435</u>
Property, plant and equipment, net	117,137	110,678
Deferred income taxes-long term portion	61,894	65,113
Prepayments and deferred charges	1,810	2,903
Intangible assets, net	6,121	6,440
Total assets	<u>623,354</u>	<u>596,569</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	52,198	49,086
Accrued expenses	16,432	19,698
Accrued pension and postretirement benefits	24,360	21,390
Deferred revenue-current portion	2,500	2,500
Total current liabilities	<u>95,490</u>	<u>92,674</u>
Long-term obligations (less current portion)	1,348	1,348
Deferred revenue (less current portion)	33,454	35,329
Non-current income taxes payable	323	323
Accrued pension and postretirement benefits	186,971	194,042
Total liabilities	<u>317,586</u>	<u>323,716</u>
Commitments and contingencies (Note 6)		
Stockholders' equity:		
Common stock, \$0.001 par value (40,000,000 shares authorized, 12,204,179 and 12,286,790 shares issued and outstanding at September 30, 2011 and June 30, 2012, respectively)	12	12
Preferred stock, \$0.001 par value (20,000,000 shares authorized, 0 shares issued and outstanding)		
Additional paid-in capital	236,183	231,842
Accumulated earnings	153,272	124,047
Accumulated other comprehensive loss	(83,699)	(83,048)
Total stockholders' equity	<u>305,768</u>	<u>272,853</u>
Total liabilities and stockholders' equity	<u>\$ 623,354</u>	<u>\$ 596,569</u>

CONSOLIDATED BALANCE SHEETS (Parenthetical)

CONSOLIDATED BALANCE SHEETS (Parenthetical) (USD \$) (in Thousands except Share Data)	06/30/2012	09/30/2011
Accounts receivable, allowance for doubtful accounts (in dollars)	\$ 1,359	\$ 1,129
Common stock, par value (in dollars per share)	\$ 0.001	\$ 0.001
Common stock, shares authorized	40,000,000	40,000,000
Common stock, shares issued	12,286,790	12,204,179
Common stock, shares outstanding	12,286,790	12,204,179
Preferred stock, par value (in dollars per share)	\$ 0.001	\$ 0.001
Preferred stock, shares authorized	20,000,000	20,000,000
Preferred stock, shares issued	0	0
Preferred stock, shares outstanding	0	0

CONSOLIDATED STATEMENTS OF OPERATIONS

CONSOLIDATED STATEMENTS OF OPERATIONS (USD \$) (in Thousands except Per Share Data)	3 Months Ended 06/30/2012	3 Months Ended 06/30/2011	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
Statement				
Net revenues	\$ 141,574	\$ 143,122	\$ 429,307	\$ 388,587
Cost of sales	109,185	117,801	338,892	324,804
Gross profit	<u>32,389</u>	<u>25,321</u>	<u>90,415</u>	<u>63,783</u>
Selling, general and administrative expense	10,382	10,710	30,885	29,988
Research and technical expense	835	733	2,414	2,348
Operating income	<u>21,172</u>	<u>13,878</u>	<u>57,116</u>	<u>31,447</u>
Interest income	(57)	(89)	(152)	(190)
Interest expense	19	37	69	96
Income before income taxes	<u>21,210</u>	<u>13,930</u>	<u>57,199</u>	<u>31,541</u>
Provision for income taxes	7,478	5,533	19,873	11,672
Net income	<u>\$ 13,732</u>	<u>\$ 8,397</u>	<u>\$ 37,326</u>	<u>\$ 19,869</u>
Net income per share:				
Basic (in dollars per share)	\$ 1.12	\$ 0.70	\$ 3.05	\$ 1.65
Diluted (in dollars per share)	\$ 1.11	\$ 0.69	\$ 3.03	\$ 1.63
Dividend declared per common share (in dollars per share)	\$ 0.22	\$ 0.20	\$ 0.66	\$ 0.60

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (USD \$) (in Thousands)	3 Months Ended 06/30/2012	3 Months Ended 06/30/2011	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
Statement				
Net income	\$ 13,732	\$ 8,397	\$ 37,326	\$ 19,869
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustment	(1,589)	1,159	(651)	2,811
Comprehensive income	<u>\$ 12,143</u>	<u>\$ 9,556</u>	<u>\$ 36,675</u>	<u>\$ 22,680</u>

CONSOLIDATED STATEMENTS OF CASH FLOWS

CONSOLIDATED STATEMENTS OF CASH FLOWS (USD \$) (in Thousands)	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
Statement		
Cash flows from operating activities:		
Net income	\$ 37,326	\$ 19,869
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	9,366	8,383
Amortization	319	409
Stock compensation expense	1,559	1,350
Excess tax benefit from option exercises	(1,147)	(144)
Deferred revenue	(1,875)	(1,875)
Deferred income taxes	2,057	5,176
Loss on disposal of property	167	48
Change in assets and liabilities:		
Accounts receivable	5,975	(23,622)
Inventories	(41,436)	(26,247)
Other assets	595	(205)
Accounts payable and accrued expenses	1,123	24,726
Income taxes	4,031	1,075
Accrued pension and postretirement benefits	(4,096)	(4,907)
Net cash provided by operating activities	<u>13,964</u>	<u>4,036</u>
Cash flows from investing activities:		
Additions to property, plant and equipment	(17,134)	(9,795)
Change in restricted cash		110
Net cash used in investing activities	<u>(17,134)</u>	<u>(9,685)</u>
Cash flows from financing activities:		
Dividends paid	(8,101)	(7,317)
Proceeds from exercise of stock options	1,635	706
Excess tax benefit from option exercises	1,147	144
Changes in long-term obligations		(109)
Net cash used in financing activities	<u>(5,319)</u>	<u>(6,576)</u>
Effect of exchange rates on cash	(227)	296
Decrease in cash and cash equivalents	<u>(8,716)</u>	<u>(11,929)</u>
Cash and cash equivalents, beginning of period	60,062	63,968
Cash and cash equivalents, end of period	51,346	52,039
Cash paid during period for:		
Interest (net of capitalized interest)	20	13
Income taxes (net of refunds)	13,801	5,325
Capital expenditures incurred but not yet paid	\$ 513	\$ 1,498

Basis of Presentation

Basis of Presentation (USD \$)	9 Months Ended 06/30/2012
-----------------------------------	------------------------------

Basis of Presentation

Note 1. Basis of Presentation

Interim Financial Statements

The accompanying unaudited condensed interim consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States of America, and such principles were applied on a basis consistent with information reflected in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2011, filed with the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations promulgated by the SEC related to interim financial statements. In the opinion of management, the interim financial information includes all adjustments and accruals, consisting only of normal recurring adjustments, which are necessary for a fair presentation of results for the respective interim periods. The results of operations for the three or nine months ended June 30, 2012 are not necessarily indicative of the results to be expected for the full fiscal year ending September 30, 2012 or any interim period.

Principles of Consolidation

The consolidated financial statements include the accounts of Haynes International, Inc. and its wholly-owned subsidiaries (collectively, the "Company"). All significant intercompany transactions and balances are eliminated.

New Accounting Pronouncements

New Accounting Pronouncements
(USD \$)

9 Months Ended
06/30/2012

New Accounting Pronouncements

Note 2. New Accounting Pronouncements

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-05, Presentation of Comprehensive Income. The objective of this update is to facilitate convergence of U.S. GAAP and IFRS. This update revises the manner in which entities present comprehensive income in their financial statements. Entities have the option to present total comprehensive income, the components of net income, and the components of other comprehensive income as either a single, continuous statement of comprehensive income or as two separate but consecutive statements. The amendments of this update do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income.

The amendments in this update are to be applied retrospectively for all periods presented in the financial statements and are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance will not have a significant impact on the Company's consolidated financial statements.

Inventories

Inventories (USD \$) 9 Months Ended 06/30/2012

Inventories

Note 3. Inventories

The following is a summary of the major classes of inventories:

	September 30, 2011	June 30, 2012
Raw Materials	\$ 22,430	\$ 31,668
Work-in-process	136,227	157,531
Finished Goods	90,386	101,106
Other	1,008	1,120
	<u>\$ 250,051</u>	<u>\$ 291,425</u>

Income Taxes

Income Taxes (USD \$)	9 Months Ended 06/30/2012
--------------------------	------------------------------

Income Taxes **Note 4. Income Taxes**

Income tax expense for the three and nine months ended June 30, 2011 and 2012 differed from the U.S. federal statutory rate of 35% primarily due to state income taxes and differing tax rates on foreign earnings. The effective tax rate for the three months ended June 30, 2012 was 35.3% compared to 39.7% in the same period of fiscal 2011. The effective tax rate for the nine months ended June 30, 2012 was 34.7% compared to 37.0% in the same period of fiscal 2011.

Pension and Post-retirement Benefits

Pension and Post-retirement Benefits
(USD \$)

9 Months Ended
06/30/2012

Pension and Post-retirement Benefits

Note 5. Pension and Post-retirement Benefits

Components of net periodic pension and post-retirement benefit cost for the three and nine months ended June 30, 2011 and 2012, respectively, were as follows:

	Three Months Ended June 30,				Nine Months Ended June 30,			
	Pension Benefits		Other Benefits		Pension Benefits		Other Benefits	
	2011	2012	2011	2012	2011	2012	2011	2012
Service cost	\$ 902	\$ 1,000	\$ 67	\$ 72	\$ 2,709	\$ 3,001	\$ 199	\$ 218
Interest cost	2,824	2,567	1,172	1,146	8,546	8,115	3,516	3,436
Expected return	(2,989)	(2,537)	—	—	(9,056)	(8,102)	—	—
Amortizations	1,768	2,436	(771)	(749)	5,303	7,359	(2,312)	(2,243)
Net periodic benefit cost	\$ 2,505	\$ 3,466	\$ 468	\$ 469	\$ 7,502	\$ 10,373	\$ 1,403	\$ 1,411

The Company contributed \$11,880 to Company-sponsored domestic pension plans, \$3,221 to its other post-retirement benefit plans and \$712 to the U.K. pension plan for the nine months ended June 30, 2012. The Company presently expects future contributions of \$4,020 to its domestic pension plans, \$1,779 to its other post-retirement benefit plans and \$223 to the U.K. pension plan for the remainder of fiscal 2012.

Legal, Environmental and Other Contingencies

Legal, Environmental and Other Contingencies
(USD \$)

9 Months Ended
06/30/2012

Legal, Environmental and Other Contingencies

Note 6. Legal, Environmental and Other Contingencies

The Company is regularly involved in litigation, both as a plaintiff and as a defendant, relating to its business and operations, including environmental and intellectual property matters. Future expenditures for environmental, intellectual property and other legal matters cannot be determined with any degree of certainty; however, based on the facts presently known, management does not believe that such costs will have a material effect on the Company's financial position, results of operations or cash flows.

The Company is currently, and has in the past, been subject to claims involving personal injuries allegedly relating to its products. For example, the Company is presently involved in two actions involving welding rod-related injuries, which were filed in California state court against numerous manufacturers, including the Company, in May 2006 and February 2007, respectively, alleging that the welding-related products of the defendant manufacturers harmed the users of such products through the inhalation of welding fumes containing manganese. The Company believes that it has defenses to these allegations and that, if the Company were to be found liable, the cases would not have a material effect on its financial position, results of operations or liquidity.

The Company has received permits from the Indiana Department of Environmental Management, or IDEM, to close and to provide post-closure monitoring and care for certain areas at the Kokomo, Indiana facility previously used for the storage and disposal of wastes, some of which are classified as hazardous under applicable regulations. Closure certification was received in fiscal 1988 for the South Landfill at the Kokomo facility, and post-closure monitoring and care is ongoing there. Closure certification was received in fiscal 1999 for the North Landfill at the Kokomo facility, and post-closure monitoring and care are permitted and ongoing there. In fiscal 2007, IDEM issued a single post-closure permit applicable to both the North and South Landfills, which contains monitoring and post-closure care requirements, and an application for permit renewal has been timely filed. In addition, IDEM required that a Resource Conservation and Recovery Act, or RCRA, Facility Investigation, or RFI, be conducted in order to further evaluate one area of concern and one solid waste management unit. The RFI commenced in fiscal 2008 and is ongoing.

The Company has also received permits from the North Carolina Department of Environment and Natural Resources, or NCDENR, to close and provide post-closure monitoring and care for the hazardous waste lagoon at its Mountain Home, North Carolina facility. The lagoon area has been closed and is currently undergoing post-closure monitoring and care. The Company is required to monitor groundwater and to continue post-closure maintenance of the former disposal areas at each site. As a result, the Company is aware of elevated levels of certain contaminants in the groundwater and additional corrective action by the Company could be required.

As of September 30, 2011 and June 30, 2012, the Company has accrued \$1,469 for post-closure monitoring and maintenance activities. Accruals for these costs are calculated by estimating the cost to monitor and maintain each post-closure site and multiplying that amount by the number of years remaining in the applicable post-closure monitoring period. At each fiscal year end, or earlier if necessary, the Company evaluates the accuracy of the estimates for these monitoring and maintenance costs for the upcoming fiscal year. The accrual was based upon the undiscounted amount of the obligation of \$1,766, which was then discounted using an appropriate discount rate.

Deferred Revenue

Deferred Revenue (USD \$)	9 Months Ended 06/30/2012
------------------------------	------------------------------

Deferred Revenue

Note 7. Deferred Revenue

On November 17, 2006, the Company entered into a twenty-year agreement to provide conversion services to Titanium Metals Corporation ("TIMET") for up to ten million pounds of titanium metal annually. TIMET paid the Company a \$50,000 up-front fee and will also pay the Company for its processing services during the term of the agreement at prices established by the terms of the agreement. TIMET may exercise an option to have ten million additional pounds of titanium converted annually, provided that it offers to loan up to \$12,000 to the Company for certain capital expenditures which may be required to expand capacity. In addition to the volume commitment, the Company has granted TIMET a security interest in its four-high Steckel rolling mill, along with rights of access if the Company enters into bankruptcy or defaults on any financing arrangements. The Company has agreed not to manufacture titanium products (other than cold reduced titanium tubing). The Company has also agreed not to provide titanium conversion services to any entity other than TIMET for the term of the Conversion Services Agreement. The agreement contains certain default provisions which could result in contract termination and damages, including the Company being required to return the unearned portion of the upfront fee. The cash received of \$50,000 is recognized in income on a straight-line basis over the 20-year term of the agreement. The portion of the upfront fee not recognized in income is shown as deferred revenue on the consolidated balance sheet.

Intangible Assets

Intangible Assets (USD \$) 9 Months Ended 06/30/2012

Intangible Assets **Note 8. Intangible Assets**

The Company has patents, trademarks and other intangibles. As the patents have a definite life, they are amortized over lives ranging from two to fourteen years. As the trademarks have an indefinite life, the Company tests them for impairment at least annually. If the carrying value exceeds the fair value (determined by calculating a fair value based upon a discounted cash flow of an assumed royalty rate), impairment of the trademark may exist resulting in a charge to earnings to the extent of the impairment. The Company has non-compete agreements with lives of five to seven years. Amortization of the patents, non-competes and other intangibles was \$409 and \$319 for the nine months ended June 30, 2011 and 2012, respectively.

The following represents a summary of intangible assets at September 30, 2011 and June 30, 2012:

September 30, 2011	Gross Amount	Accumulated Amortization	Carrying Amount
Patents	\$ 8,667	\$ (6,612)	\$ 2,055
Trademarks	3,800	—	3,800
Non-compete	1,090	(820)	270
Other	646	(331)	315
	<u>\$ 14,203</u>	<u>\$ (7,763)</u>	<u>\$ 6,440</u>

June 30, 2012	Gross Amount	Accumulated Amortization	Carrying Amount
Patents	\$ 8,667	\$ (6,821)	\$ 1,846
Trademarks	3,800	—	3,800
Non-compete	1,090	(882)	208
Other	330	(63)	267
	<u>\$ 13,887</u>	<u>\$ (7,766)</u>	<u>\$ 6,121</u>

Estimate of Aggregate Amortization Expense: Year Ended September 30,

2012 (remainder of fiscal year)	104
2013	416
2014	416
2015	394
2016	330

Net Income Per Share

Net Income Per Share (USD \$) | 9 Months Ended 06/30/2012

Net Income Per Share

Note 9. Net Income Per Share

The Company accounts for earnings per share using the two-class method. The two-class method is an earnings allocation that determines net income per share for each class of common stock and participating securities according to participation rights in undistributed earnings. Non-vested restricted stock awards that include non-forfeitable rights to dividends are considered participating securities. Per share amounts are computed by dividing net income attributable to common stockholders by the weighted average shares outstanding during each period. Basic earnings per share is computed by dividing net income available to common stockholders for the period by the weighted average number of common shares outstanding for the period. The computation of diluted earnings per share is similar to basic earnings per share, except the denominator is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued.

Basic and diluted net income per share were computed as follows:

(in thousands, except share and per share data)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2011	2012	2011	2012
<i>Numerator:</i>				
Net income	\$ 8,397	\$ 13,732	\$ 19,869	\$ 37,326
Less amount allocable to participating securities	—	(123)	—	(335)
Net income available for basic stockholders	8,397	13,609	19,869	36,991
Adjustment for dilutive potential common shares	—	1	—	2
Net income available for diluted common shares	\$ 8,397	\$ 13,610	\$ 19,869	\$ 36,993
<i>Denominator:</i>				
Weighted average shares - Basic	12,077,102	12,175,935	12,063,975	12,137,237
Adjustment for dilutive potential common shares	153,334	64,600	155,901	74,588
Weighted average shares - Diluted	12,230,436	12,240,535	12,219,876	12,211,825
Basic net income per share	\$ 0.70	\$ 1.12	\$ 1.65	\$ 3.05
Diluted net income per share	\$ 0.69	\$ 1.11	\$ 1.63	\$ 3.03
Number of stock option shares excluded as their effect would be anti-dilutive	163,660	80,380	153,760	80,380

Anti-dilutive shares with respect to outstanding stock options have been properly excluded from the computation of diluted net income per share.

Stock-Based Compensation

Stock-Based Compensation (USD \$) 9 Months Ended 06/30/2012

Stock-Based Compensation

Note 10. Stock-Based Compensation

Restricted Stock Plan

On February 23, 2009, the Company adopted a restricted stock plan that reserved 400,000 shares of common stock for issuance. Shares of restricted stock vest in accordance with the terms and conditions established by the Compensation Committee. The Compensation Committee may set restrictions on certain grants based on the achievement of specific performance goals, and vesting of grants to participants may also be time-based.

Restricted stock grants are subject to forfeiture if employment or service terminates prior to the end of the vesting period or if the performance goal is not met, if applicable. The Company will assess, on an ongoing basis, the probability of whether the performance criteria will be achieved. The Company will recognize compensation expense over the performance period if it is deemed probable that the goal will be achieved. The fair value of the Company's restricted stock is determined based upon the closing price of the Company's common stock on the grant date. The plan provides for the adjustment of the number of shares covered by an outstanding grant and the maximum number of shares of restricted stock that may be granted under the plan in the event of a stock split, extraordinary dividend or distribution or similar recapitalization event. Holders of outstanding shares of restricted stock are entitled to receive dividends on, and to vote, shares of restricted stock.

On November 25, 2011 and December 8, 2011, the Company granted 27,600 and 3,000 shares, respectively, of restricted stock to certain key employees and non-employee directors. The shares of restricted stock granted to employees will vest on the third anniversary of their grant date, provided that (a) the recipient is still an employee with the Company and (b) the Company has met a three year net income performance goal, if applicable. The shares of restricted stock granted to non-employee directors will vest on the earlier of (a) the third anniversary of the date of grant or (b) the failure of such non-employee director to be re-elected at an annual meeting of the stockholders of the Company as a result of such non-employee director being excluded from the nominations for any reason other than cause. The fair value of the grants were \$55.88 and \$58.64, respectively, the closing price of the Company's common stock on the day of the grant.

The following table summarizes the activity under the restricted stock plan for the nine months ended June 30, 2012:

	Number of Shares	Weighted Average Fair Value At Grant Date
Unvested at September 30, 2011	126,000	\$ 29.86
Granted	30,600	\$ 56.15
Forfeited / Canceled	(25,600)	\$ 17.82
Vested	(21,000)	\$ 17.82
Unvested at June 30, 2012	110,000	\$ 42.27
Expected to vest	110,000	\$ 42.27

Compensation expense related to restricted stock for the three months ended June 30, 2011 and 2012 was \$280 and \$387, respectively, and for the nine months ended June 30, 2011 and 2012 was \$739 and \$1,129, respectively. The remaining unrecognized compensation expense at June 30, 2012 was \$2,325, which is to be recognized over a weighted average period of 1.67 years. During the second quarter of fiscal 2012, 25,600 shares of restricted stock granted to employees on March 31, 2009 were forfeited because the performance goal was not achieved.

Stock Option Plans

The Company has two stock option plans that authorize the granting of non-qualified stock options to certain key employees and non-employee directors for the purchase of a maximum of 1,500,000 shares of the Company's common stock. The original option plan was adopted in August 2004 pursuant to the plan of reorganization and provides for the grant of options to purchase up to 1,000,000 shares of the Company's

common stock. In January 2007, the Company's Board of Directors adopted a second option plan that provides for options to purchase up to 500,000 shares of the Company's common stock. Each plan provides for the adjustment of the maximum number of shares for which options may be granted in the event of a stock split, extraordinary dividend or distribution or similar recapitalization event. Unless the Compensation Committee determines otherwise, options granted under the option plans are exercisable for a period of ten years from the date of grant and vest 33-1/3% per year over three years from the grant date.

The fair value of option grants was estimated as of the date of the grant. The Company has elected to use the Black-Scholes option pricing model, which incorporates various assumptions including volatility, expected life, risk-free interest rates, expected forfeitures and dividend yields. The volatility is based on historical volatility of the Company's common stock over the most recent period commensurate with the estimated expected term of the stock option granted. The Company uses historical volatility because management believes such volatility is representative of prospective trends. The expected term of an award is based on historical exercise data. The risk-free interest rate assumption is based upon observed interest rates appropriate for the expected term of the awards. The expected forfeiture rate is based upon historical experience. The dividend yield assumption is based on the Company's history and expectations regarding dividend payouts at the time of the grant. Valuation of future grants under the Black-Scholes model will include a dividend yield. The following assumptions were used for grants in fiscal 2012:

Grant Date	Fair Value	Dividend Yield	Risk-free Interest Rate	Expected Volatility	Expected Life
November 25, 2011	\$ 23.91	1.58%	0.40%	69%	3 years

On November 25, 2011, the Company granted options to purchase up to 23,200 shares of common stock at an exercise price of \$55.88, the fair market value of the Company's common stock at the close of business on the day of the grant. During the first nine months of fiscal 2012, 77,611 options were exercised and no options were forfeited/canceled.

The stock-based employee compensation expense for stock options for the three months ended June 30, 2011 and 2012 was \$150 and \$130, respectively, and for the nine months ended June 30, 2011 and 2012 was \$611 and \$431, respectively. The remaining unrecognized compensation expense at June 30, 2012 was \$730, to be recognized over a weighted average vesting period of 1.41 years.

The following table summarizes the activity under the stock option plans for the nine months ended June 30, 2012:

	Number of Shares	Aggregate Intrinsic Value (000s)	Weighted Average Exercise Prices	Weighted Average Remaining Contractual Life
Outstanding at September 30, 2011	373,187		\$ 38.53	
Granted	23,200		\$ 55.88	
Exercised	(77,611)		\$ 21.05	
Canceled	—			
Outstanding at June 30, 2012	318,776	\$ 3,844	\$ 44.05	5.74 yrs.
Vested or expected to vest	303,731	\$ 3,844	\$ 44.05	5.74 yrs.
Exercisable at June 30, 2012	263,890	\$ 3,371	\$ 43.97	5.15 yrs.

Grant Date	Exercise Price Per Share	Remaining Contractual Life in Years	Outstanding Number of Shares	Exercisable Number of Shares
August 31, 2004	\$ 12.80	2.17	47,569	47,569
March 31, 2006	31.00	3.75	10,000	10,000
March 30, 2007	72.93	4.75	59,500	59,500
March 31, 2008	54.00	5.75	73,000	73,000
October 1, 2008	46.83	6.25	20,000	20,000
March 31, 2009	17.82	6.75	28,339	25,589
January 8, 2010	34.00	7.50	31,801	20,135
November 24, 2010	40.26	8.42	25,367	8,097
November 25, 2011	55.88	9.42	23,200	—
			318,776	263,890

Dividend

Dividend (USD \$)	9 Months Ended 06/30/2012
----------------------	------------------------------

Dividend **Note 11. Dividend**

In the third quarter of fiscal 2012, the Company declared and paid a quarterly cash dividend. The dividend of \$0.22 per outstanding share of the Company's common stock was paid June 15, 2012 to stockholders of record at the close of business on June 1, 2012. The dividend cash pay-out was \$2,703 for the quarter based on the number of shares outstanding.

On August 2, 2012, the Company announced that the Board of Directors declared a regular quarterly cash dividend of \$0.22 per outstanding share of the Company's common stock. The dividend is payable September 17, 2012 to stockholders of record at the close of business on September 4, 2012.

Fair Value Measurements

Fair Value Measurements (USD \$) 9 Months Ended 06/30/2012

Fair Value Measurements

Note 12. Fair Value Measurements

The Company applies the fair value approach as established in ASC 820, *Fair Value Measurement*. This guidance establishes a framework for measuring fair value, clarifies the definition of fair value within that framework and expands disclosures about the use of fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability.

This guidance specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions that other market participants would use based upon market data obtained from independent sources (observable inputs) or reflect the Company's own assumptions of market participant valuation (unobservable inputs). Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy prioritizes the use of inputs used in valuation techniques into the following three levels:

- Level 1 — Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 — Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly; and
- Level 3 — Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

When available, the Company uses unadjusted quoted market prices to measure fair value and classifies such items within Level 1. If quoted market prices are not available, fair value is based upon internally-developed models that use, where possible, current market-based or independently-sourced market parameters such as interest rates and currency rates. Items valued using internally-generated models are classified according to the lowest level input or value driver that is significant to the valuation. If quoted market prices are not available, the valuation model used depends on the specific asset or liability being valued. A portion of the Company's pension plan assets are in a common collective trust that is considered to be within level 2. To determine the fair value of these assets, the Company uses the quoted market prices of the underlying assets of the common collective trust.

The following table represents the Company's fair value hierarchy for its financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and June 30, 2012:

	September 30, 2011			
	Fair Value Measurements at Reporting Date Using:			
	Level 1	Level 2	Level 3	Total
Assets:				
Cash and money market funds	\$ 60,062	\$ —	\$ —	\$ 60,062
U.S. pension plan assets:				
Mutual fund	17,607	—	—	17,607
Common /collective funds				
Bonds	—	57,883	—	57,883
Short-term money market	—	2,418	—	2,418
U.S. common stock	—	51,753	—	51,753
International equity	—	6,062	—	6,062
Total U.S pension plan assets.	17,607	118,116	—	135,723
U.K. pension plan assets	13,208	—	—	13,208
Total pension plan assets	30,815	118,116	—	148,931
Total fair value	\$ 90,877	\$ 118,116	\$ —	\$ 208,993

	June 30, 2012			
	Fair Value Measurements at Reporting Date Using:			
	Level 1	Level 2	Level 3	Total
Assets:				
Cash and money market funds	\$ 51,346	\$ —	\$ —	\$ 51,346
U.S. pension plan assets:				
Mutual fund	21,023	—	—	21,023
Common /collective funds				
Bonds	—	60,584	—	60,584
Short-term money market	—	5,365	—	5,365
U.S. common stock	—	64,455	—	64,455
International equity	—	6,665	—	6,665
Total U.S pension plan assets.	21,023	137,069	—	158,092
U.K. pension plan assets	14,770	—	—	14,770
Total pension plan assets	35,793	137,069	—	172,862
Total fair value	\$ 87,139	\$ 137,069	\$ —	\$ 224,208

The Company had no Level 3 assets as of September 30, 2011 or June 30, 2012.

Basis of Presentation (Policies)

Basis of Presentation (Policies) (USD \$)	9 Months Ended 06/30/2012
---	------------------------------

Principles of Consolidation *Principles of Consolidation*

The consolidated financial statements include the accounts of Haynes International, Inc. and its wholly-owned subsidiaries (collectively, the “Company”). All significant intercompany transactions and balances are eliminated.

Inventories (Tables)

Inventories (Tables) (USD \$)	9 Months Ended 06/30/2012
----------------------------------	------------------------------

Summary of major classes of inventories

	September 30, 2011	June 30, 2012
Raw Materials	\$ 22,430	\$1,668
Work-in-process	136,227	157,531
Finished Goods	90,386	101,106
Other	1,008	1,120
	<u>\$50,051</u>	<u>201,425</u>

Pension and Post-retirement Benefits (Tables)

Pension and Post-retirement Benefits
(Tables) (USD \$)

9 Months Ended
06/30/2012

Schedule of components of net
periodic pension and
post-retirement benefit cost

	Three Months Ended June 30,				Nine Months Ended June 30,			
	Pension Benefits		Other Benefits		Pension Benefits		Other Benefits	
	2011	2012	2011	2012	2011	2012	2011	2012
Service cost	\$ 902	\$ 1,000	\$ 67	\$ 72	\$ 2,709	\$ 3,001	\$ 199	\$ 218
Interest cost	2,824	2,567	1,172	1,146	8,546	8,115	3,516	3,436
Expected return	(2,989)	(2,537)	—	—	(9,056)	(8,102)	—	—
Amortizations	1,768	2,436	(771)	(749)	5,303	7,359	(2,312)	(2,243)
Net periodic benefit cost	<u>\$ 2,505</u>	<u>\$ 3,466</u>	<u>\$ 468</u>	<u>\$ 469</u>	<u>\$ 7,502</u>	<u>\$ 10,373</u>	<u>\$ 1,403</u>	<u>\$ 1,411</u>

Intangible Assets (Tables)

Intangible Assets
(Tables) (USD \$)

9 Months Ended
06/30/2012

Summary of intangible assets

September 30, 2011	Gross Amount	Accumulated Amortization	Carrying Amount
Patents	\$ 8,667	\$ (6,612)	\$ 2,055
Trademarks	3,800	—	3,800
Non-compete	1,090	(820)	270
Other	646	(331)	315
	<u>\$14,203</u>	<u>\$ (7,763)</u>	<u>\$ 6,440</u>

June 30, 2012	Gross Amount	Accumulated Amortization	Carrying Amount
Patents	\$ 8,667	\$ (6,821)	\$ 1,846
Trademarks	3,800	—	3,800
Non-compete	1,090	(882)	208
Other	330	(63)	267
	<u>\$ 13,887</u>	<u>\$ (7,766)</u>	<u>\$ 6,121</u>

Schedule of estimate of aggregate amortization expense

Estimate of Aggregate Amortization Expense: Year Ended September 30,	
2012 (remainder of fiscal year)	104
2013	416
2014	416
2015	394
2016	330

Net Income Per Share (Tables)

Net Income Per Share (Tables) (USD \$)	9 Months Ended 06/30/2012
---	------------------------------

Schedule of basic and diluted net income per share

(in thousands, except share and per share data)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2011	2012	2011	2012
<i>Numerator:</i>				
Net income	\$ 8,397	\$ 13,732	\$ 19,869	\$ 37,326
Less amount allocable to participating securities	—	(123)	—	(335)
Net income available for basic stockholders	8,397	13,609	19,869	36,991
Adjustment for dilutive potential common shares	—	1	—	2
Net income available for diluted common shares	\$ 8,397	\$ 13,610	\$ 19,869	\$ 36,993
<i>Denominator:</i>				
Weighted average shares - Basic	12,077,102	12,175,935	12,063,975	12,137,237
Adjustment for dilutive potential common shares	153,334	64,600	155,901	74,588
Weighted average shares - Diluted	12,230,436	12,240,535	12,219,876	12,211,825
Basic net income per share	\$ 0.70	\$ 1.12	\$ 1.65	\$ 3.05
Diluted net income per share	\$ 0.69	\$ 1.11	\$ 1.63	\$ 3.03
Number of stock option shares excluded as their effect would be anti-dilutive	163,660	80,380	153,760	80,380

Stock-Based Compensation (Tables)

Stock-Based Compensation (Tables) (USD \$)	9 Months Ended 06/30/2012
---	----------------------------------

Summary of activity under the restricted stock plan

	Number of Shares	Weighted Average Fair Value At Grant Date
Unvested at September 30, 2011	126,000	\$ 29.86
Granted	30,600	\$ 56.15
Forfeited / Canceled	(25,600)	\$ 17.82
Vested	(21,000)	\$ 17.82
Unvested at June 30, 2012	<u>110,000</u>	<u>\$ 42.27</u>
Expected to vest	<u>110,000</u>	<u>\$ 42.27</u>

Schedule of fair value assumptions used for grants under the stock option plan

Grant Date	Fair Value	Dividend Yield	Risk-free Interest Rate	Expected Volatility	Expected Life
November 25, 2011	\$ 23.91	1.58%	0.40%	69%	3 years

Summary of activity under the stock option plans

	Number of Shares	Aggregate Intrinsic Value (000s)	Weighted Average Exercise Prices	Weighted Average Remaining Contractual Life
Outstanding at September 30, 2011	373,187		\$ 38.53	
Granted	23,200		\$ 55.88	
Exercised	(77,611)		\$ 21.05	
Canceled	—			
Outstanding at June 30, 2012	<u>318,776</u>	\$ 3,844	\$ 44.05	5.74 yrs.
Vested or expected to vest	303,731	\$ 3,844	\$ 44.05	5.74 yrs.
Exercisable at June 30, 2012	263,890	\$ 3,371	\$ 43.97	5.15 yrs.

Grant Date	Exercise Price Per Share	Remaining Contractual Life in Years	Outstanding Number of Shares	Exercisable Number of Shares
August 31, 2004	\$ 12.80	2.17	47,569	47,569
March 31, 2006	31.00	3.75	10,000	10,000
March 30, 2007	72.93	4.75	59,500	59,500
March 31, 2008	54.00	5.75	73,000	73,000
October 1, 2008	46.83	6.25	20,000	20,000
March 31, 2009	17.82	6.75	28,339	25,589
January 8, 2010	34.00	7.50	31,801	20,135
November 24, 2010	40.26	8.42	25,367	8,097
November 25, 2011	55.88	9.42	<u>23,200</u>	—
			<u>318,776</u>	<u>263,890</u>

Fair Value Measurements (Tables)

Fair Value Measurements (Tables) (USD \$)	9 Months Ended 06/30/2012
--	------------------------------

Schedule of Company's fair value hierarchy for its financial assets and liabilities measured at fair value on a recurring basis

	September 30, 2011			
	Fair Value Measurements at Reporting Date Using:			
	Level 1	Level 2	Level 3	Total
Assets:				
Cash and money market funds	\$ 60,062	\$ —	\$ —	\$ 60,062
U.S. pension plan assets:				
Mutual fund	17,607	—	—	17,607
Common /collective funds				
Bonds	—	57,883	—	57,883
Short-term money market	—	2,418	—	2,418
U.S. common stock	—	51,753	—	51,753
International equity	—	6,062	—	6,062
Total U.S pension plan assets.	17,607	118,116	—	135,723
U.K. pension plan assets	13,208	—	—	13,208
Total pension plan assets	30,815	118,116	—	148,931
Total fair value	\$ 90,877	\$ 118,116	\$ —	\$ 208,993

	June 30, 2012			
	Fair Value Measurements at Reporting Date Using:			
	Level 1	Level 2	Level 3	Total
Assets:				
Cash and money market funds	\$ 51,346	\$ —	\$ —	\$ 51,346
U.S. pension plan assets:				
Mutual fund	21,023	—	—	21,023
Common /collective funds				
Bonds	—	60,584	—	60,584
Short-term money market	—	5,365	—	5,365
U.S. common stock	—	64,455	—	64,455
International equity	—	6,665	—	6,665
Total U.S pension plan assets.	21,023	137,069	—	158,092
U.K. pension plan assets	14,770	—	—	14,770
Total pension plan assets	35,793	137,069	—	172,862
Total fair value	\$ 87,139	\$ 137,069	\$ —	\$ 224,208

Inventories (Details)

Inventories (Details) (USD \$) (in Thousands)	06/30/2012	09/30/2011
Raw Materials	\$ 31,668	\$ 22,430
Work-in-process	157,531	136,227
Finished Goods	101,106	90,386
Other	1,120	1,008
Total	<u>\$ 291,425</u>	<u>\$ 250,051</u>

Income Taxes (Details)

Income Taxes (Details) (USD \$)	3 Months Ended 06/30/2012	3 Months Ended 06/30/2011	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
U.S. federal statutory rate (as a percent)	0.35	0.35	0.35	0.35
Effective tax rate (as a percent)	0.353	0.397	0.347	0.370

Pension and Post-retirement Benefits (Details)

Pension and Post-retirement Benefits (Details) (USD \$) (in Thousands)	3 Months Ended 06/30/2012	3 Months Ended 06/30/2011	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
Foreign Pension Plans, Defined Benefit [Member]				
Pension and post-retirement benefits				
Employer contribution			\$ 712	
Expected future employer contribution	223		223	
Other Postretirement Benefit Plans, Defined Benefit [Member]				
Pension and post-retirement benefits				
Service cost	72	67	218	199
Interest cost	1,146	1,172	3,436	3,516
Amortizations	(749)	(771)	(2,243)	(2,312)
Net periodic benefit cost	<u>469</u>	<u>468</u>	<u>1,411</u>	<u>1,403</u>
Employer contribution			3,221	
Expected future employer contribution	1,779		1,779	
Pension Plans, Defined Benefit [Member]				
Pension and post-retirement benefits				
Service cost	1,000	902	3,001	2,709
Interest cost	2,567	2,824	8,115	8,546
Expected return	(2,537)	(2,989)	(8,102)	(9,056)
Amortizations	2,436	1,768	7,359	5,303
Net periodic benefit cost	<u>3,466</u>	<u>2,505</u>	<u>10,373</u>	<u>7,502</u>
United States Pension Plans of US Entity, Defined Benefit [Member]				
Pension and post-retirement benefits				
Employer contribution			11,880	
Expected future employer contribution	\$ 4,020		\$ 4,020	

Legal, Environmental and Other Contingencies (Details)

Legal, Environmental and Other Contingencies (Details) (USD \$) (in Thousands)	9 Months Ended 06/30/2012
Site Contingency Accrual [Member]	
Legal, Environmental and Other Contingencies	
Number of areas of concern that required investigation	1
Number of solid waste management units evaluated under RCRA, as required by IDEM	1
Accrual for post-closure monitoring and maintenance activities	\$ 1,469
Undiscounted amount of obligation	\$ 1,766
Pending Litigation [Member]	
Legal, Environmental and Other Contingencies	
Number of actions in which the entity is involved relating to welding rod-related injuries	2

Deferred Revenue (Details)

Deferred Revenue (Details) (USD \$) (in Thousands)	1 Months Ended 11/30/2006	9 Months Ended 06/30/2012
Conversion Services Arrangement [Member]		
Deferred revenue		
Annual volume of titanium metal for conversion services under the terms of the agreement (in pounds)	10,000,000	
Up-front fees received	\$ 50,000	
Additional volume of titanium metal that can be converted upon exercise of option by service receiver (in pounds)		10,000,000
Amount of loan offered by counterparty		\$ 12,000
Revenue recognition period		P20Y

Intangible Assets (Details)

Intangible Assets (Details) (USD \$) (in Thousands)	9 Months Ended 06/30/2012
Noncompete Agreements [Member]	
Intangible Assets	
Useful life	P5Y
Finite-lived intangible assets, Gross Amount	\$ 1,090
Finite-lived intangible assets, Accumulated Amortization	(820)
Finite-lived intangible assets, Carrying Amount	208
Other Intangible Assets [Member]	
Intangible Assets	
Finite-lived intangible assets, Gross Amount	330
Finite-lived intangible assets, Accumulated Amortization	(331)
Finite-lived intangible assets, Carrying Amount	267
Patents [Member]	
Intangible Assets	
Useful life	P2Y
Finite-lived intangible assets, Gross Amount	8,667
Finite-lived intangible assets, Accumulated Amortization	(6,612)
Finite-lived intangible assets, Carrying Amount	1,846
Trademarks [Member]	
Intangible Assets	
Indefinite-lived intangible assets	3,800
Intangible Assets	
Amortization expense of patents, non-competes and other intangibles	319
Total intangible assets, Gross Amount	13,887
Finite-lived intangible assets, Accumulated Amortization	(7,763)
Carrying Amount	<u>\$ 6,121</u>

Intangible Assets (Details 2)

Intangible Assets (Details 2) (USD \$) (in Thousands)	06/30/2012
Estimate of Aggregate Amortization Expense:	
2012 (remainder of fiscal year)	\$ 104
2013	416
2014	416
2015	394
2016	\$ 330

Net Income Per Share (Details)

Net Income Per Share (Details) (USD \$) (in Thousands except Share Data)	3 Months Ended 06/30/2012	3 Months Ended 06/30/2011	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
Numerator:				
Net income	\$ 13,732	\$ 8,397	\$ 37,326	\$ 19,869
Less amount allocable to participating securities	(123)		(335)	
Net income available for basic stockholders	13,609	8,397	36,991	19,869
Adjustment for dilutive potential common shares	1		2	
Net income available for diluted common shares	<u>\$ 13,610</u>	<u>\$ 8,397</u>	<u>\$ 36,993</u>	<u>\$ 19,869</u>
Denominator:				
Weighted average shares - Basic (in shares)	12,175,935	12,077,102	12,137,237	12,063,975
Adjustment for dilutive potential common shares (in shares)	64,600	153,334	74,588	155,901
Weighted average shares - Diluted (in shares)	<u>12,240,535</u>	<u>12,230,436</u>	<u>12,211,825</u>	<u>12,219,876</u>
Basic net income per share (in dollars per share)	\$ 1.12	\$ 0.70	\$ 3.05	\$ 1.65
Diluted net income per share (in dollars per share)	\$ 1.11	\$ 0.69	\$ 3.03	\$ 1.63
Number of stock option shares excluded as their effect would be anti-dilutive	80,380	163,660	80,380	153,760

Stock-Based Compensation (Details)

Stock-Based Compensation (Details) (USD \$) (in Thousands except Share Data)	3 Months Ended 06/30/2012	9 Months Ended 06/30/2012
Stock Option Plan Adopted in August 2004 [Member]		
Stock-based compensation		
Number of shares of common stock reserved for issuance	1,000,000	1,000,000
Stock Option Plan Adopted in January 2007 [Member]		
Stock-based compensation		
Number of shares of common stock reserved for issuance	500,000	500,000
Restricted Stock [Member]		
Stock-based compensation		
Award vesting period		P3Y
Number of shares of common stock reserved for issuance	400,000	400,000
Period of performance goal based on net income used for determination of vesting period		P3Y
Restricted stock plan activity, Number of shares		
Unvested at the beginning of the period (in shares)		126,000
Granted (in shares)		30,600
Forfeited / Canceled (in shares)		25,600
Vested (in shares)		21,000
Unvested at the end of the period (in shares)	110,000	110,000
Expected to vest (in shares)	110,000	110,000
Restricted stock plan activity, Weighted Average Fair Value at Grant Date		
Unvested at the beginning of the period (in dollars per share)		\$ 29.86
Granted (in dollars per share)		\$ 56.15
Forfeited / Canceled (in dollars per share)		\$ 17.82
Vested (in dollars per share)		\$ 17.82
Unvested at the end of the period (in dollars per share)	\$ 42.27	\$ 42.27
Expected to vest (in dollars per share)	\$ 42.27	\$ 42.27
Restricted stock plan activity, other disclosures		
Compensation expense	\$ 387	\$ 1,129
Remaining unrecognized compensation expense	2,325	2,325
Weighted average period for recognition		P1Y8M1D
Stock Options [Member]		
Stock-based compensation		
Award vesting period		P3Y
Number of shares of common stock reserved for issuance	1,500,000	1,500,000
Restricted stock plan activity, other disclosures		
Compensation expense	\$ 130	\$ 431
Weighted average period for recognition		P1Y4M28D

Stock-Based Compensation (Details 2)

Stock-Based Compensation (Details 2) (USD \$) (in Thousands except Share Data)	3 Months Ended 06/30/2012	9 Months Ended 06/30/2012
Stock Option Plan Adopted in August 2004 [Member]		
Information relating to stock options		
Number of shares of common stock reserved for issuance	1,000,000	1,000,000
Stock Option Plan Adopted in January 2007 [Member]		
Information relating to stock options		
Number of shares of common stock reserved for issuance	500,000	500,000
Restricted Stock [Member]		
Stock-based compensation		
Information relating to stock options		
Number of shares of common stock reserved for issuance	400,000	400,000
Award vesting period		P3Y
Stock-based employee compensation expense	\$ 387	\$ 1,129
Weighted average period for recognition		P1Y8M1D
Stock Options [Member]		
Stock-based compensation		
Information relating to stock options		
Number of plans		2
Number of shares of common stock reserved for issuance	1,500,000	1,500,000
Period during which options are exercisable		P10Y
Vesting of awards per year (percent)		0.3333
Award vesting period		P3Y
Fair value assumptions		
Fair Value (in dollars per share)		
Dividend Yield (as a percent)		0.0158
Risk-Free Interest Rate (as a percent)		0.0040
Expected Volatility (as a percent)		0.69
Expected Life		P3Y
Stock-based employee compensation expense	130	431
Remaining unrecognized compensation expense	730	730
Weighted average period for recognition		P1Y4M28D
Activity under stock option plans, number of shares		
Outstanding at the beginning of the period (in shares)		373,187
Granted (in shares)		23,200
Exercised (in shares)		77,611
Outstanding at the end of the period (in shares)	318,776	318,776
Vested or expected to vest (in shares)	303,731	303,731
Exercisable at the end of the period (in shares)	263,890	263,890
Outstanding at the end of the period, Aggregate Intrinsic Value	3,844	3,844
Vested or expected to vest, Aggregate Intrinsic Value	3,844	3,844
Exercisable at the end of the period, Aggregate Intrinsic Value	\$ 3,371	\$ 3,371
Weighted Average Exercise Prices		
Outstanding at the beginning of the period (in dollars per share)		\$ 38.53
Granted (in dollars per share)		\$ 55.88
Exercised (in dollars per share)		\$ 21.05

Outstanding at the end of the period (in dollars per share)	\$ 44.05	\$ 44.05
Vested or expected to vest (in dollars per share)	\$ 44.05	\$ 44.05
Exercisable at the end of the period (in dollars per share)	\$ 43.97	\$ 43.97
Outstanding at the end of the period, Weighted Average Remaining Contractual Life		P5Y8M26D
Vested or expected to vest, Weighted Average Remaining Contractual Life		P5Y8M26D
Exercisable at the end of the period, Weighted Average Remaining Contractual Life		P5Y1M24D

Stock-Based Compensation (Details 3)

Stock-Based Compensation (Details 3) (USD \$)	9 Months Ended 06/30/2012
---	---------------------------

Stock Options [Member]

Stock-based compensation	
Exercise Price Per Share (in dollars per share)	\$ 12.80
Remaining Contractual Life	P2Y2M1D
Outstanding Number of Shares	318,776
Exercisable Number of Shares	263,890

Dividend (Details)

Dividend (Details) (USD \$) (in Thousands except Per Share Data)	1 Months Ended 08/31/2012	1 Months Ended 06/30/2012	3 Months Ended 06/30/2012	3 Months Ended 06/30/2011	9 Months Ended 06/30/2012	9 Months Ended 06/30/2011
Common stock dividend						
Cash dividend (in dollars per share)		\$ 0.22				
Dividend paid			\$ 2,703		\$ 8,101	\$ 7,317
Cash dividend declared (in dollars per share)	\$ 0.22		\$ 0.22	\$ 0.20	\$ 0.66	\$ 0.60

Fair Value Measurements (Details)

Fair Value Measurements (Details) (USD \$) (in Thousands)	06/30/2012	09/30/2011
International Equity [Member]		
Assets:		
Total fair value	\$ 6,665	\$ 6,062
Mutual Fund [Member]		
Assets:		
Total fair value	21,023	17,607
U.S Common Stock [Member]		
Assets:		
Total fair value	64,455	51,753
Bonds [Member]		
Assets:		
Total fair value	60,584	57,883
Cash and Cash Equivalents [Member]		
Assets:		
Total fair value	51,346	60,062
Estimate of Fair Value, Fair Value Disclosure [Member]		
Assets:		
Total fair value	224,208	208,993
Fair Value, Inputs, Level 1 [Member]		
Assets:		
Total fair value	87,139	90,877
Fair Value, Inputs, Level 2 [Member]		
Assets:		
Total fair value	137,069	118,116
Foreign Pension Plans, Defined Benefit [Member]		
Assets:		
Total fair value	14,770	13,208
Money Market Funds [Member]		
Assets:		
Total fair value	5,365	2,418
Pension Plans, Defined Benefit [Member]		
Assets:		
Total fair value	35,793	30,815
United States Pension Plans of US Entity, Defined Benefit [Member]		
Assets:		
Total fair value	\$ 21,023	\$ 17,607

